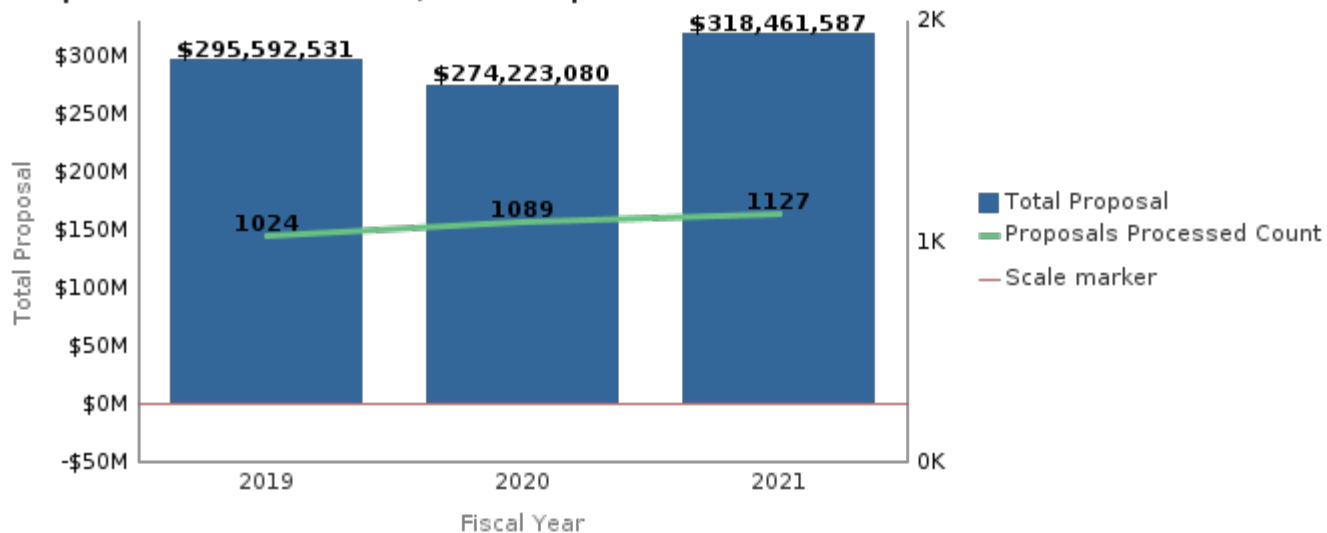


Office of Research Administration KPI Summary/Highlights

Proposals FYTD – November 2020

School	% change 2019 vs 2020	% change 2020 vs 2021	2019		2020		2021	
			Total Proposal	Proposed (#)	Total Proposal	Proposed (#)	Total Proposal	Proposed (#)
College of Arts and Sciences	-13.46%	6.61%	\$13,710,202	81	\$11,864,776	85	\$12,649,406	87
Medicine	4.48%	14.28%	\$194,007,723	729	\$202,699,552	799	\$231,637,765	804
Nursing	34.67%	146.75%	\$4,620,314	17	\$6,222,152	27	\$15,353,458	48
Other	2229.70%	-14.55%	\$121,995	3	\$2,842,116	14	\$2,428,551	20
Public Health	-52.08%	-15.48%	\$65,594,486	154	\$31,430,015	128	\$26,565,653	125
Yerkes	9.28%	55.64%	\$17,537,811	40	\$19,164,469	36	\$29,826,754	43
Grand Total			\$295,592,531	1024	\$274,223,080	1089	\$318,461,587	1127

Proposals Processed Count, Total Proposal

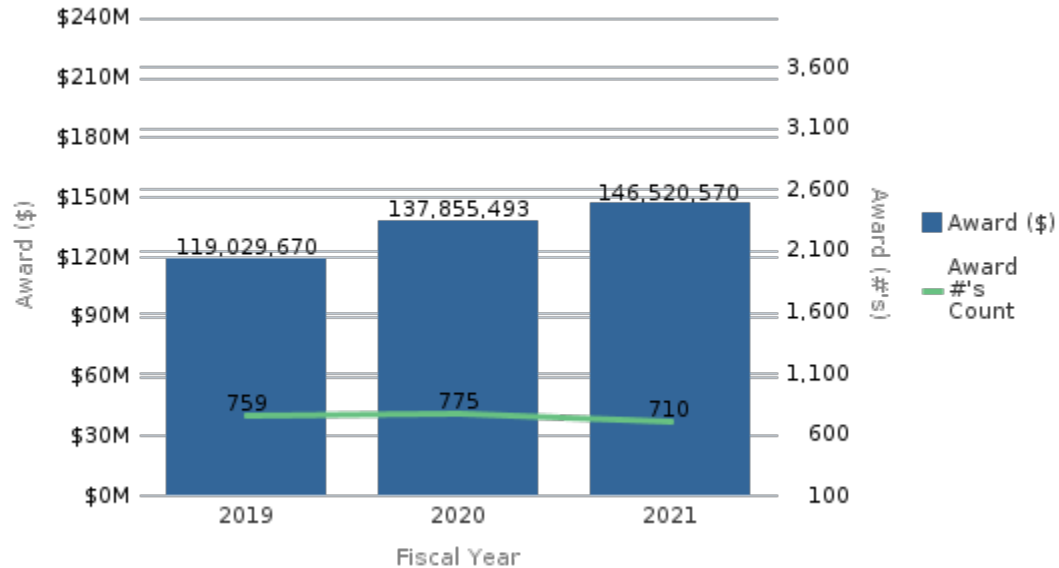


Office of Research Administration KPI Summary/Highlights

Awards FYTD – November 2020

School	% Variance 2019 vs 2020 (\$)	% Variance 2020 vs 2021(\$)	2019		2020		2021	
			Award (\$)	Award (#)	Award (\$)	Award (#)	Award (\$)	Award (#)
College of Arts and Sciences	-56.12%	64.33%	6,673,049	34	2,927,995	33	4,811,493	33
Medicine	11.20%	12.60%	88,571,078	581	98,488,556	607	110,893,347	539
Nursing	103.75%	-45.43%	1,430,996	10	2,915,627	16	1,591,042	15
Other	-32.33%	196.49%	805,767	13	545,229	11	1,616,540	12
Public Health	52.52%	-19.70%	15,434,333	97	23,540,072	86	18,902,450	86
Yerkes	54.36%	-7.76%	6,114,447	24	9,438,014	22	8,705,698	25
Grand Total			119,029,670	759	137,855,493	775	146,520,570	710

Award (\$), Award #'s Count



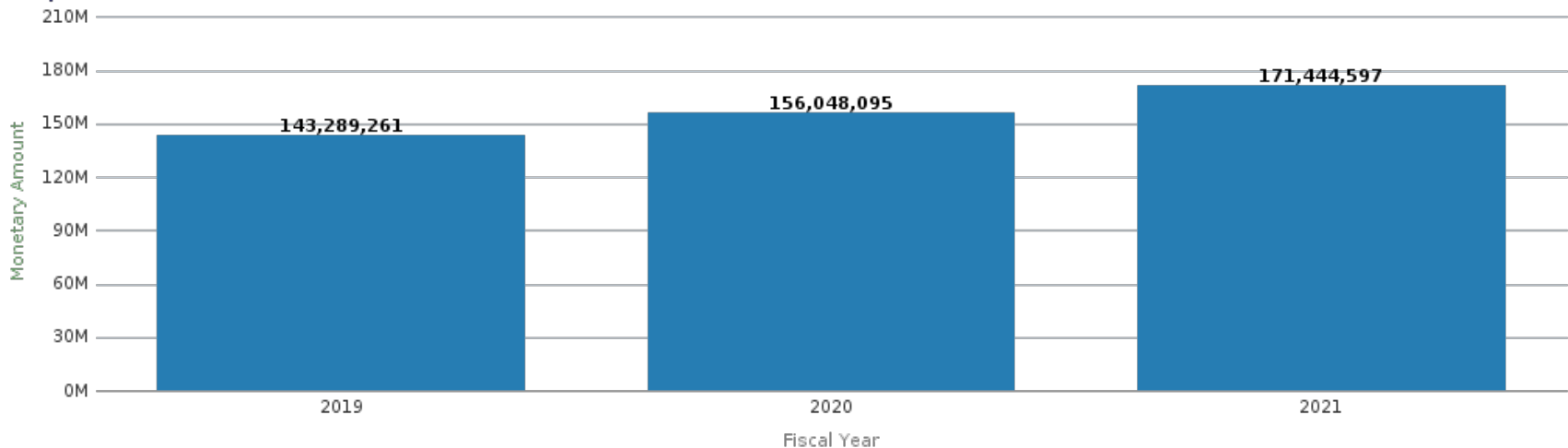
Office of Research Administration KPI Summary/Highlights

Expenditures FYTD – November 2020

Expenses 3-Year Variance By Operating Unit

PPY to PY Variance	PY to CY Variance	School	Expenditures		
			2019	2020	2021
1.57%	4.75%	College or Arts and Sciences	7,844,015	7,967,089	8,345,706
9.86%	16.95%	Medicine	88,147,798	96,836,805	113,255,054
24.35%	7.79%	Nursing	2,513,508	3,125,600	3,369,199
(28.85%)	37.02%	Other	2,875,331	2,045,738	2,802,988
12.42%	(13.86%)	Public Health	26,908,879	30,251,712	26,058,896
5.48%	11.32%	Yerkes	14,999,729	15,821,152	17,612,755
Grand Total			143,289,261	156,048,095	171,444,597

Expenditures



OSP & OTT KPI Summary/Highlights – November 2020

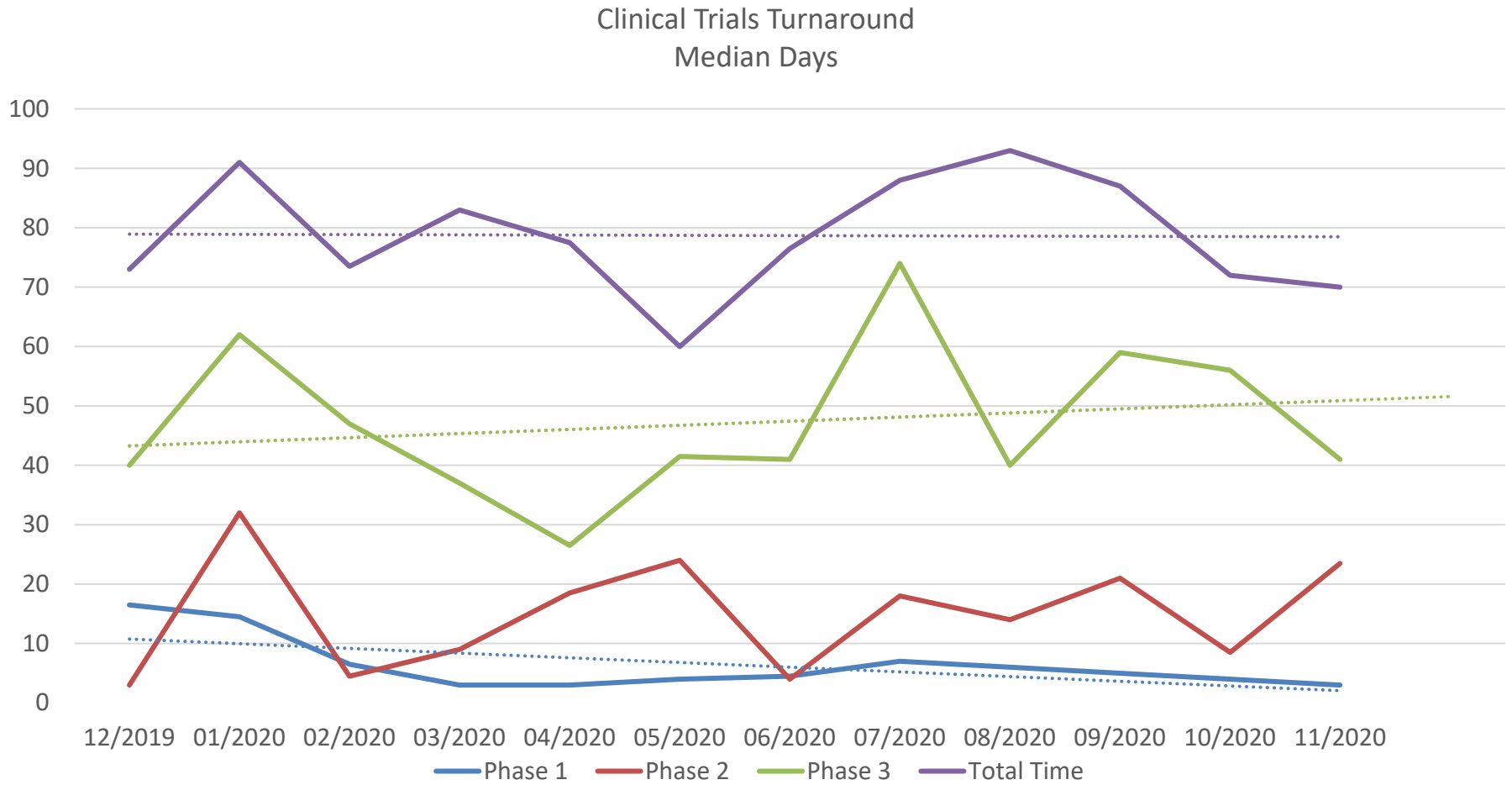
- Average Contracts Negotiation Processing Time

Agreement Type	PHASE 1: Received by Contract Group To First Revision	PHASE 2: First Revision To Negotiations Completed	PHASE 3: Negotiations Completed To Fully Executed	Total Time: Received by Contract Group To Fully Executed
Industry CTAs	3 (3)	30 (23.5)	39 (41)	69 (70)
non-Industry CTAs**	3 (3)	52 (24)	21 (21)	39 (39)
Industry Research Agreements	4 (5)	25 (18)	32 (8)	53 (25.5)
non-Industry Research Agreements	4 (2)	16 (1.5)	54 (6)	71 (13.5)
Research Services Agreements	4 (4)	7 (7)	6 (6.5)	47 (47)
Confidentiality Agreements	3 (2)	4 (2)	6 (5)	15 (12)
Amendments	2 (1)	3 (1)	22 (7)	26 (13)
Other	3 (2)	39 (17)	17 (22)	31 (27)

*Median in parenthesis

OTT KPI Summary/Highlights – November 2020

Average Contracts Negotiation Processing Time



Industry Contracts

Turnaround Targets vs Actual November 2020

OTT-ICG: Median Contract Processing Times in Business Days

Agreement Type	PHASE 1: Received by ICG to 1 st Revision		PHASE 2: 1 st Revision to Negotiation Complete		PHASE 3: Negotiation Complete to Fully Executed*		Total Time For All Steps	
	Target	Actual	Target	Actual	Target	Actual	Target	Actual
Industry CTAs	8	3.5	20	25	5	2	30	30.5
Industry Research Agmt.	10	5	20	20	5	1	30	26
Research Services Agmt.	10	-	20	-	5	-	30	-
Confidentiality Agmt.	4	2	8	2	5	2	19	6
Amendments	4	2	5	1	5	1.5	14	4.5
Other	10	6	5	17	5	.5	15	23.5

* Calculated from the date the partially-executed agreement is sent to sponsor until the fully-executed agreement is received back from sponsor.