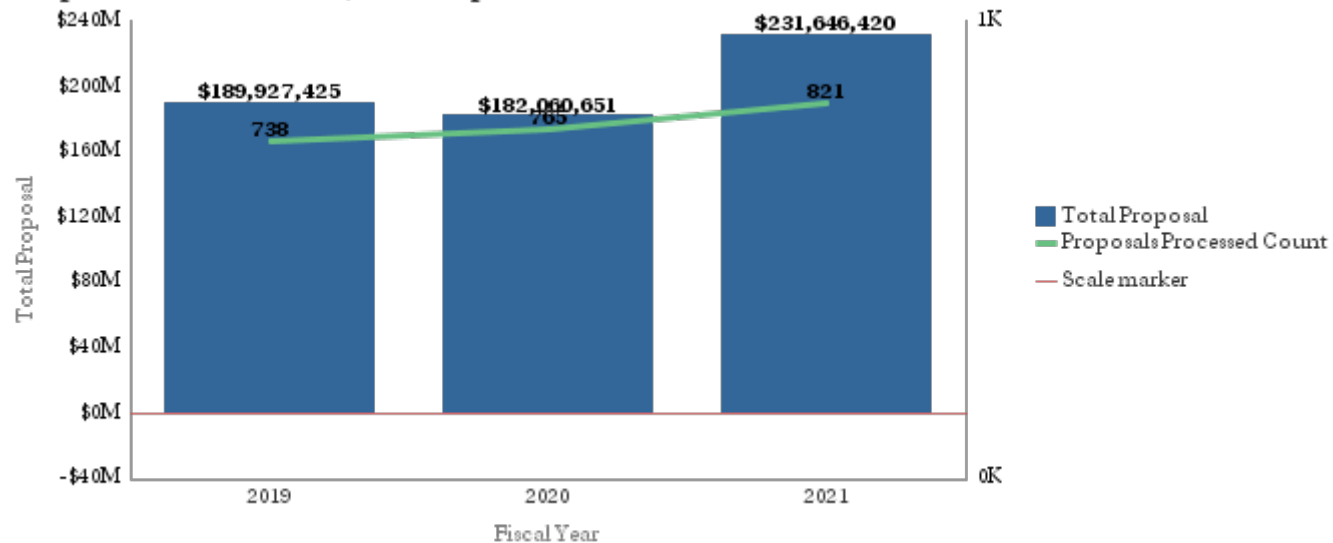


Office of Research Administration KPI Summary/Highlights

Proposals FYTD – October 2020

School	% change 2018 vs 2019	% change 2019 vs 2020	2019		2020		2021	
			Total Proposal	Proposed (#)	Total Proposal	Proposed (#)	Total Proposal	Proposed (#)
College of Arts and Sciences	-15.58%	13.47%	\$9,858,734	57	\$8,322,602	60	\$9,443,674	59
Medicine	-3.80%	27.07%	\$137,441,943	530	\$132,225,914	560	\$168,017,065	591
Nursing	61.31%	125.26%	\$3,468,378	14	\$5,594,866	23	\$12,602,836	36
Other	1156.65%	45.40%	\$121,995	3	\$1,533,052	7	\$2,229,133	14
Public Health	-19.84%	-22.64%	\$26,902,078	105	\$21,563,786	91	\$16,682,149	90
Yerkes	5.65%	76.84%	\$12,134,297	29	\$12,820,431	24	\$22,671,563	31
Grand Total			\$189,927,425	738	\$182,060,651	765	\$231,646,420	821

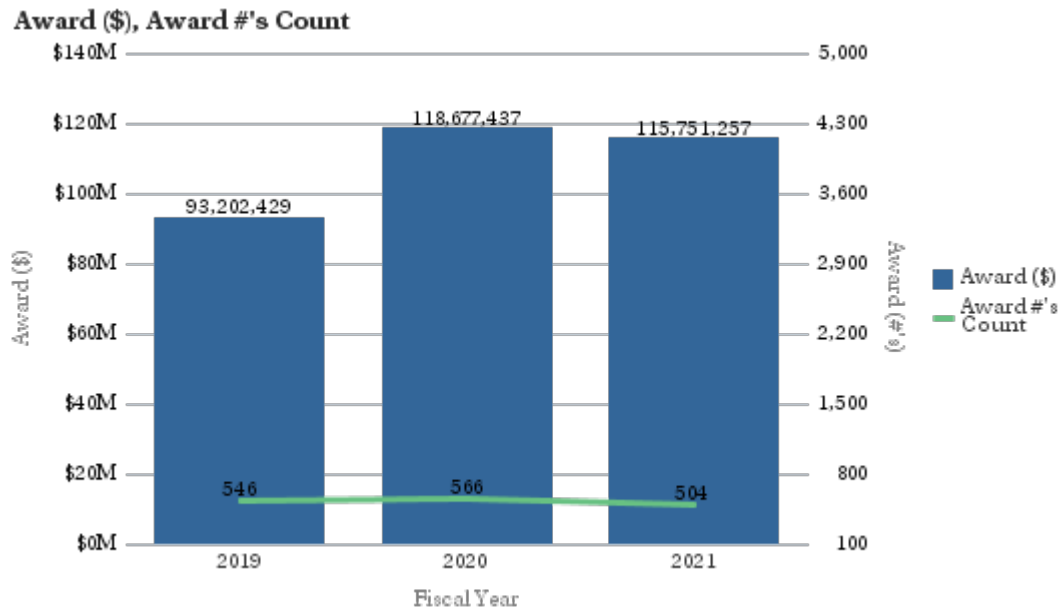
Proposals Processed Count, Total Proposal



Office of Research Administration KPI Summary/Highlights

Awards FYTD – October 2020

School	% Variance 2018 vs 2019(\$)	% Variance 2019 vs 2020(\$)	2019		2020		2021	
			Award (\$)	Award (#)	Award (\$)	Award (#)	Award (\$)	Award (#)
College of Arts and Sciences	-58.67%	24.03%	6,206,712	27	2,565,381	22	3,181,918	27
Medicine	23.56%	5.41%	67,495,727	409	83,399,528	445	87,912,063	376
Nursing	50.87%	-50.23%	1,819,424	11	2,745,052	13	1,366,137	14
Other	-28.18%	3.23%	629,617	8	452,179	8	466,799	7
Public Health	66.39%	-26.96%	12,614,982	73	20,990,264	60	15,331,651	60
Yerkes	92.18%	-12.11%	4,435,967	18	8,525,033	18	7,492,690	20
Grand Total			93,202,429	546	118,677,437	566	115,751,257	504



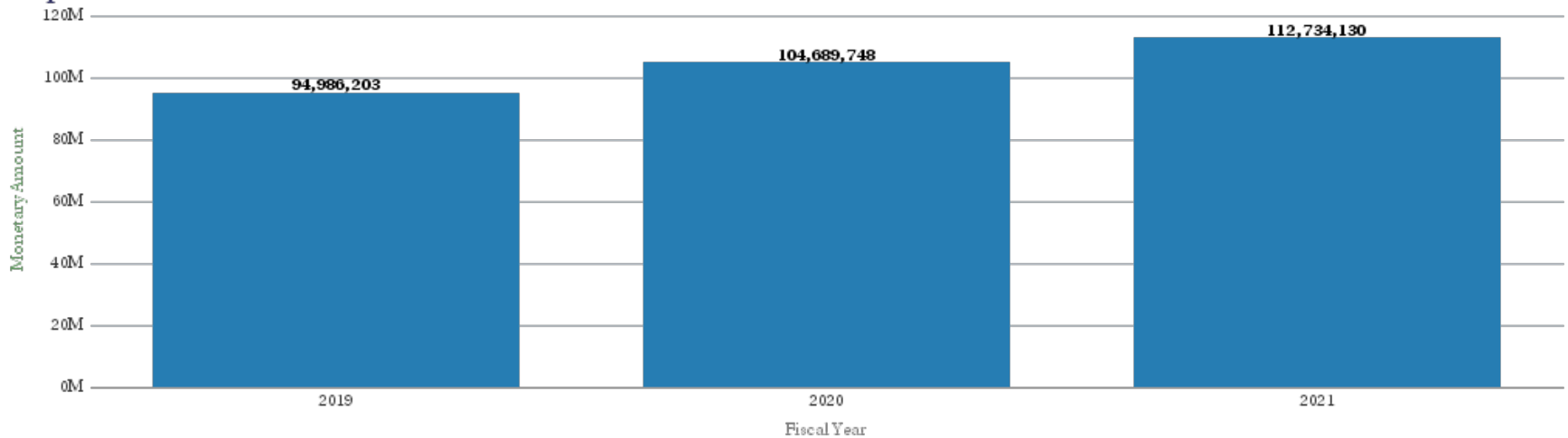
Office of Research Administration KPI Summary/Highlights

Expenditures FYTD – October 2020

Expenses 3-Year Variance By Operating Unit

	PPY to PY Variance	PY to CY Variance	Expenditures		
			2019	2020	2021
College or Arts and Sciences	(0.62%)	1.10%	5,524,041	5,489,582	5,550,072
Medicine	11.17%	16.35%	58,135,588	64,629,172	75,194,316
Nursing	30.35%	9.03%	1,704,463	2,221,833	2,422,490
Other	(33.87%)	31.69%	2,161,489	1,429,385	1,882,313
Public Health	8.59%	(10.49%)	18,530,608	20,122,170	18,011,099
Yerkes	20.91%	(10.41%)	8,930,013	10,797,605	9,673,839
Grand Total			94,986,203	104,689,748	112,734,130

Expenditures



OSP & OTT KPI Summary/Highlights – October 2020

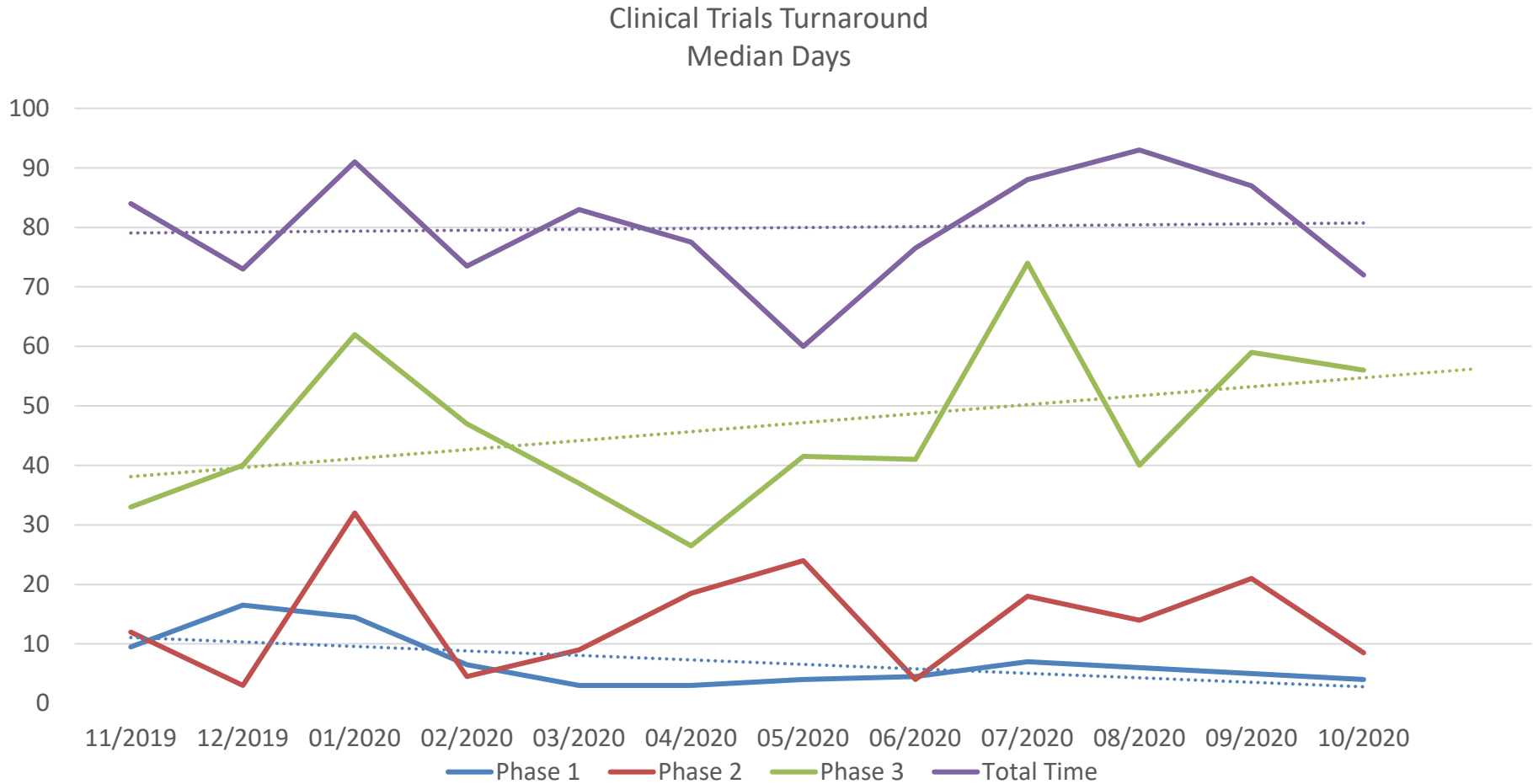
- Average Contracts Negotiation Processing Time

Agreement Type	PHASE 1: Received by Contract Group To First Revision	PHASE 2: First Revision To Negotiations Completed	PHASE 3: Negotiations Completed To Fully Executed	Total Time: Received by Contract Group To Fully Executed
Industry CTAs	5 (4)	11 (8.5)	53 (56)	74 (72)
non-Industry CTAs**	3 (3.5)	69 (87)	33 (17)	54 (64)
Industry Research Agreements	6 (4)	27 (11)	6 (4)	42 (28)
non-Industry Research Agreements	3 (2)	23 (11)	8 (2.5)	30 (16)
Research Services Agreements	- (-)	73 (73)	7 (-)	(-)
Confidentiality Agreements	2 (2)	10 (5)	3 (2.5)	15 (9)
Amendments	2 (1)	2 (1)	21 (7)	23 (11)
Other	6 (3)	5 (2)	12 (4)	42 (15)

*Median in parenthesis

OTT KPI Summary/Highlights – October 2020

Average Contracts Negotiation Processing Time



Industry Contracts

Turnaround Targets vs Actual October 2020

OTT-ICG: Median Contract Processing Times in Business Days

Agreement Type	PHASE 1: Received by ICG to 1 st Revision		PHASE 2: 1 st Revision to Negotiation Complete		PHASE 3: Negotiation Complete to Fully Executed*		Total Time For All Steps	
	Target	Actual	Target	Actual	Target	Actual	Target	Actual
Industry CTAs	8	4	20	5	5	1	30	10
Industry Research Agmt.	10	4	20	7	5	1.5	30	12.5
Research Services Agmt.	10	-	20	-	5	-	30	-
Confidentiality Agmt.	4	2	8	4	5	1	19	7
Amendments	4	1	5	1	5	3	14	5
Other	10	3	5	2	5	17.5	15	22.5

* Calculated from the date the partially-executed agreement is sent to sponsor until the fully-executed agreement is received back from sponsor.