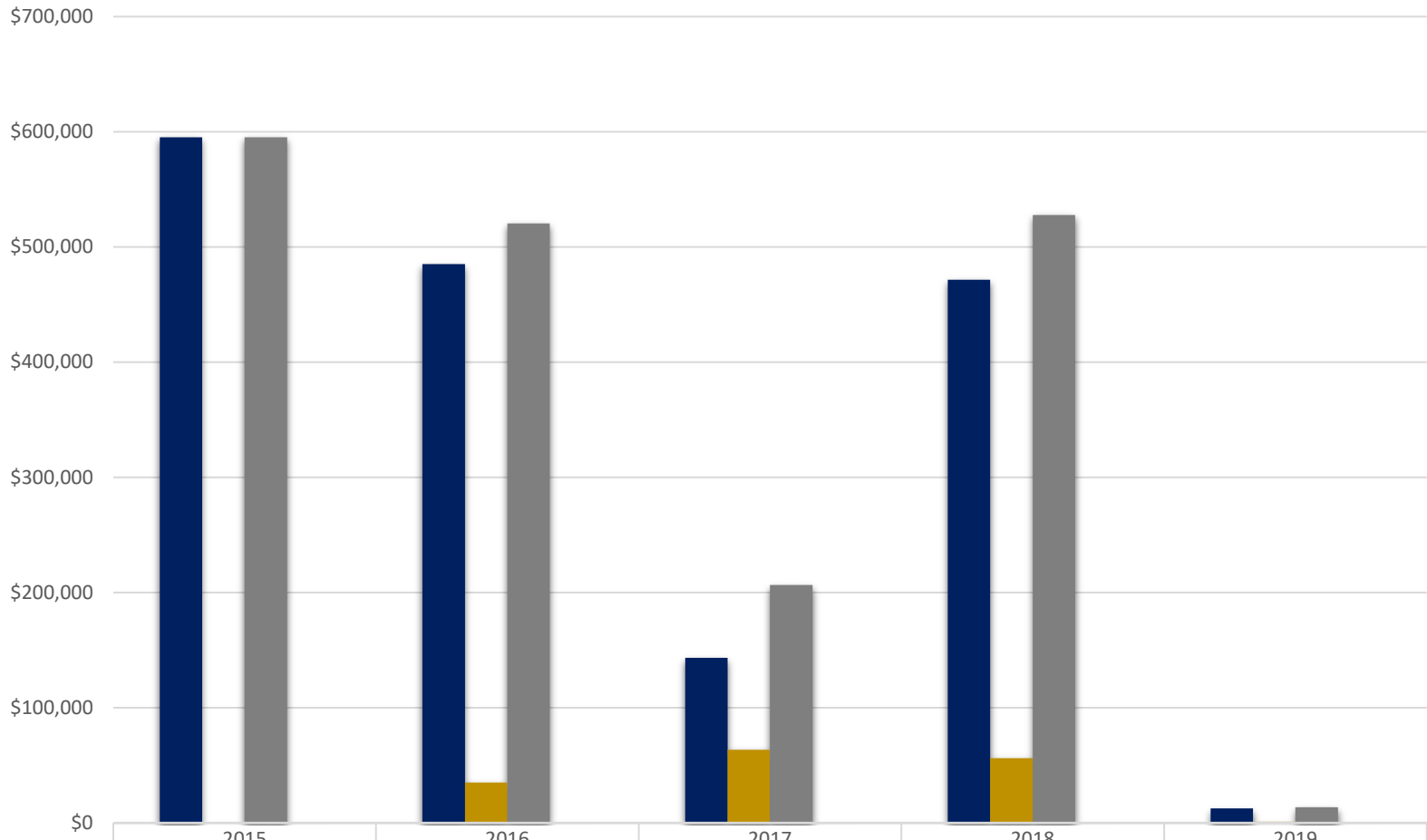


Goizueta Business School Proposals Submitted -Direct, Indirect and Total (\$'s) Processed August FY15-FY19

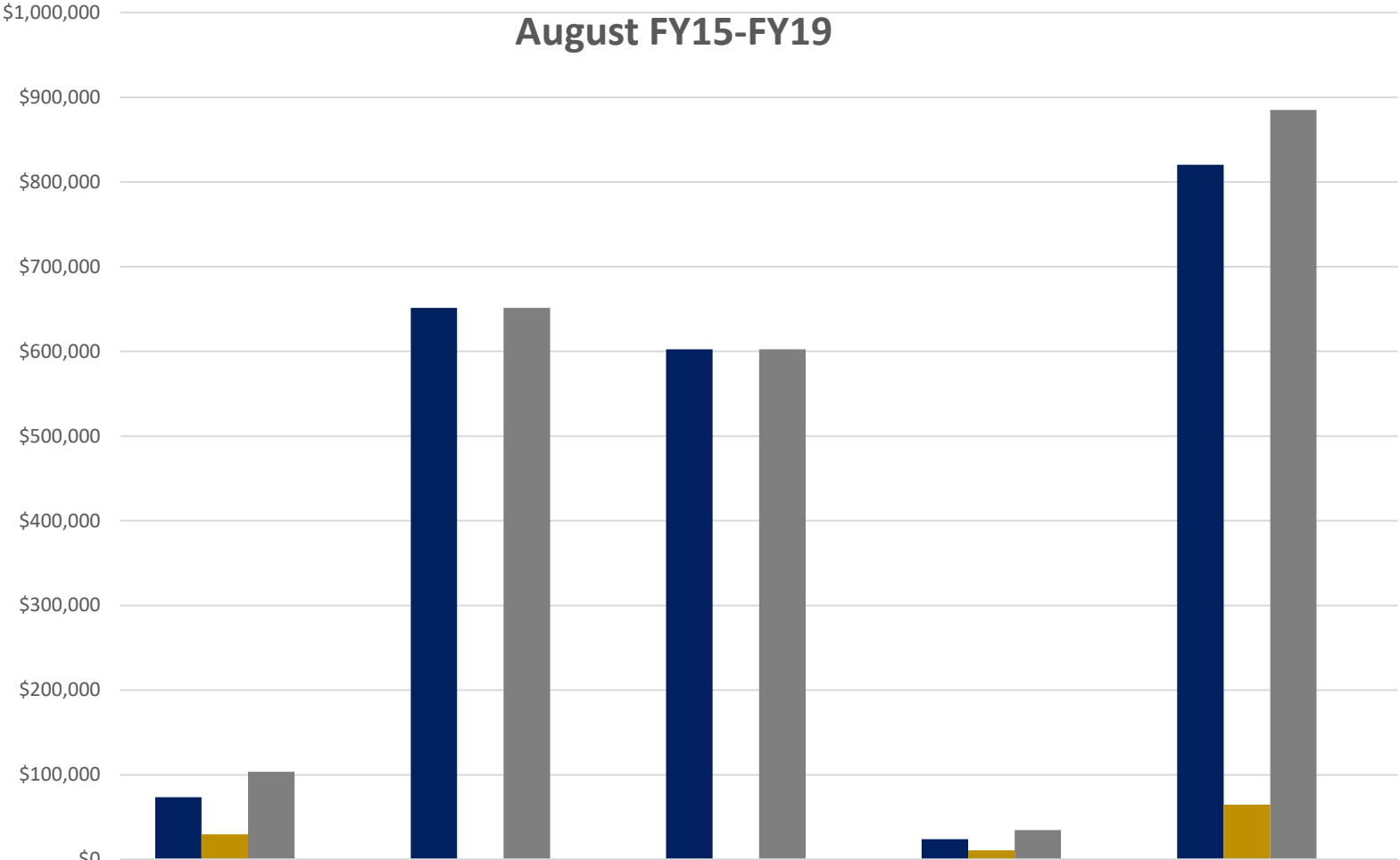


	2015	2016	2017	2018	2019
■ Direct Budget Amount	\$595,322	\$485,201	\$143,246	\$471,511	\$12,685
■ Indirect Budget Amount	\$0	\$35,113	\$63,418	\$56,157	\$1,015
■ Total Proposal	\$595,322	\$520,314	\$206,664	\$527,668	\$13,700
■ Proposals Processed Count	3	6	3	6	1

Goizueta Business School - Award Results

Direct, Indirect, Total and Award Processed

August FY15-FY19

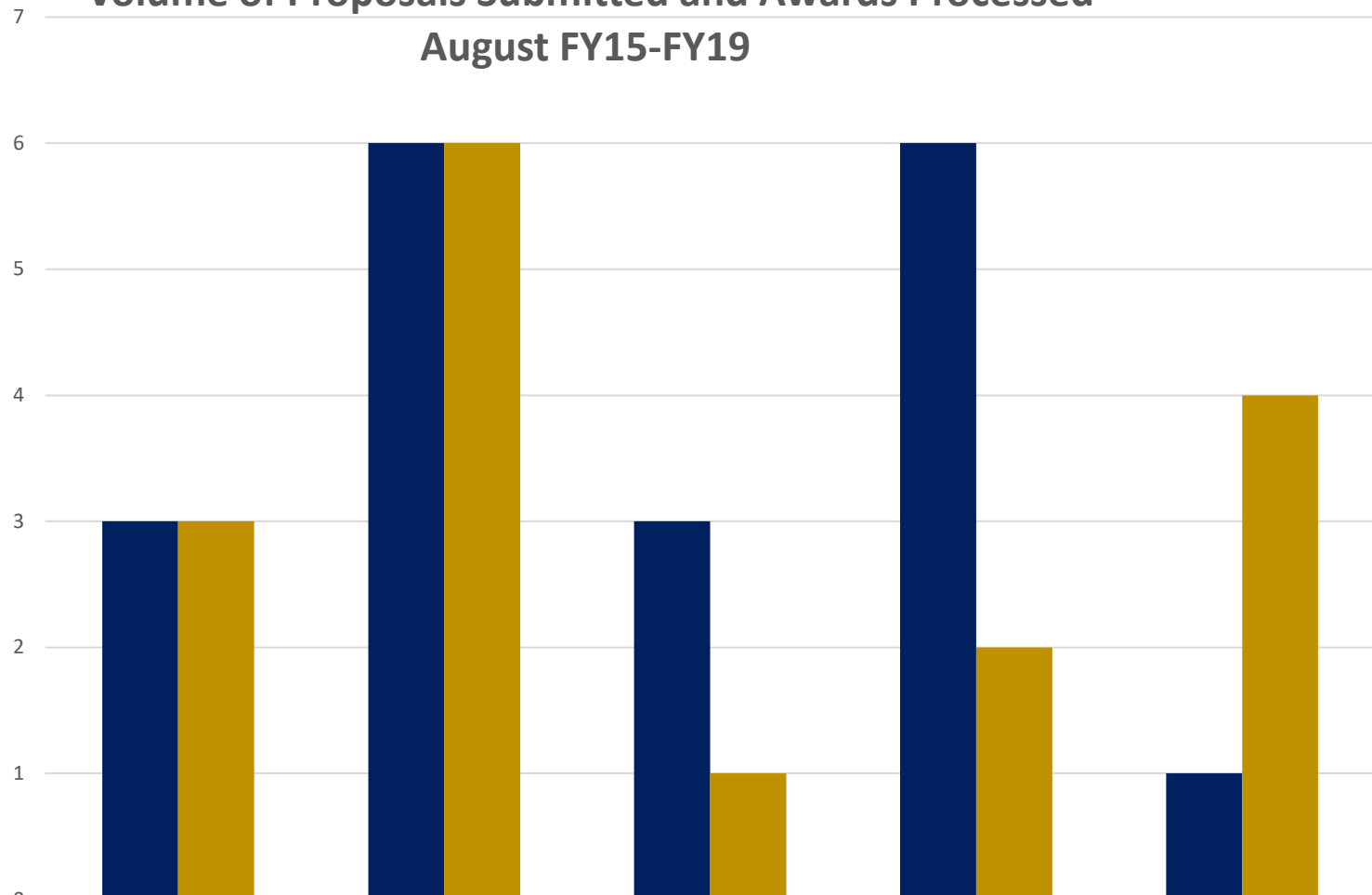


	2015	2016	2017	2018	2019
■ Direct (\$'s)	\$73,657	\$651,350	\$602,452	\$24,095	\$820,365
■ Indirect (\$'s)	\$29,784			\$10,693	\$64,829
■ Total Funding Total	\$103,441	\$651,350	\$602,452	\$34,788	\$885,194
■ Awards Processed	3	6	1	2	4

Goizueta Business School - Award Results

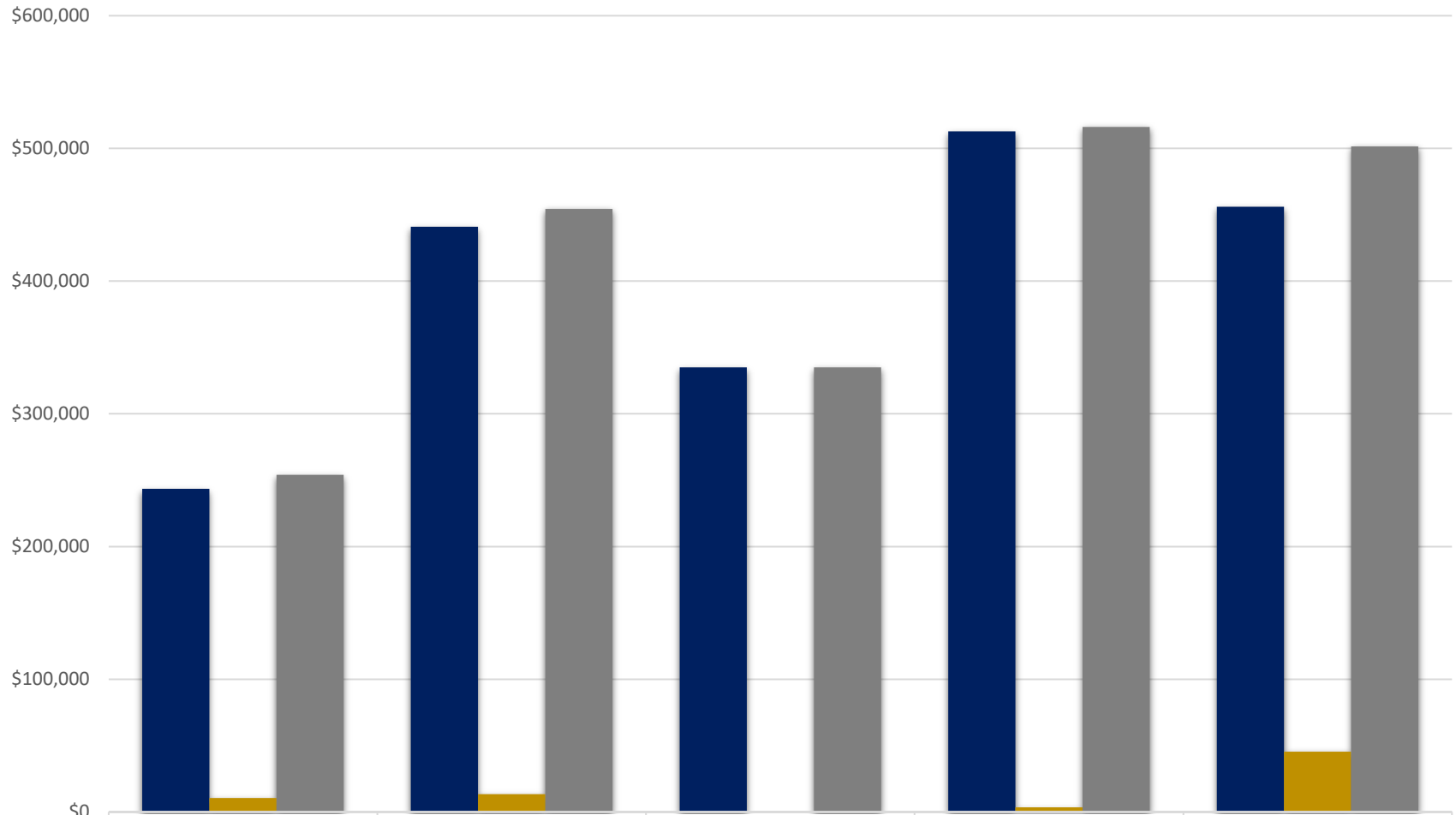
Volume of Proposals Submitted and Awards Processed

August FY15-FY19



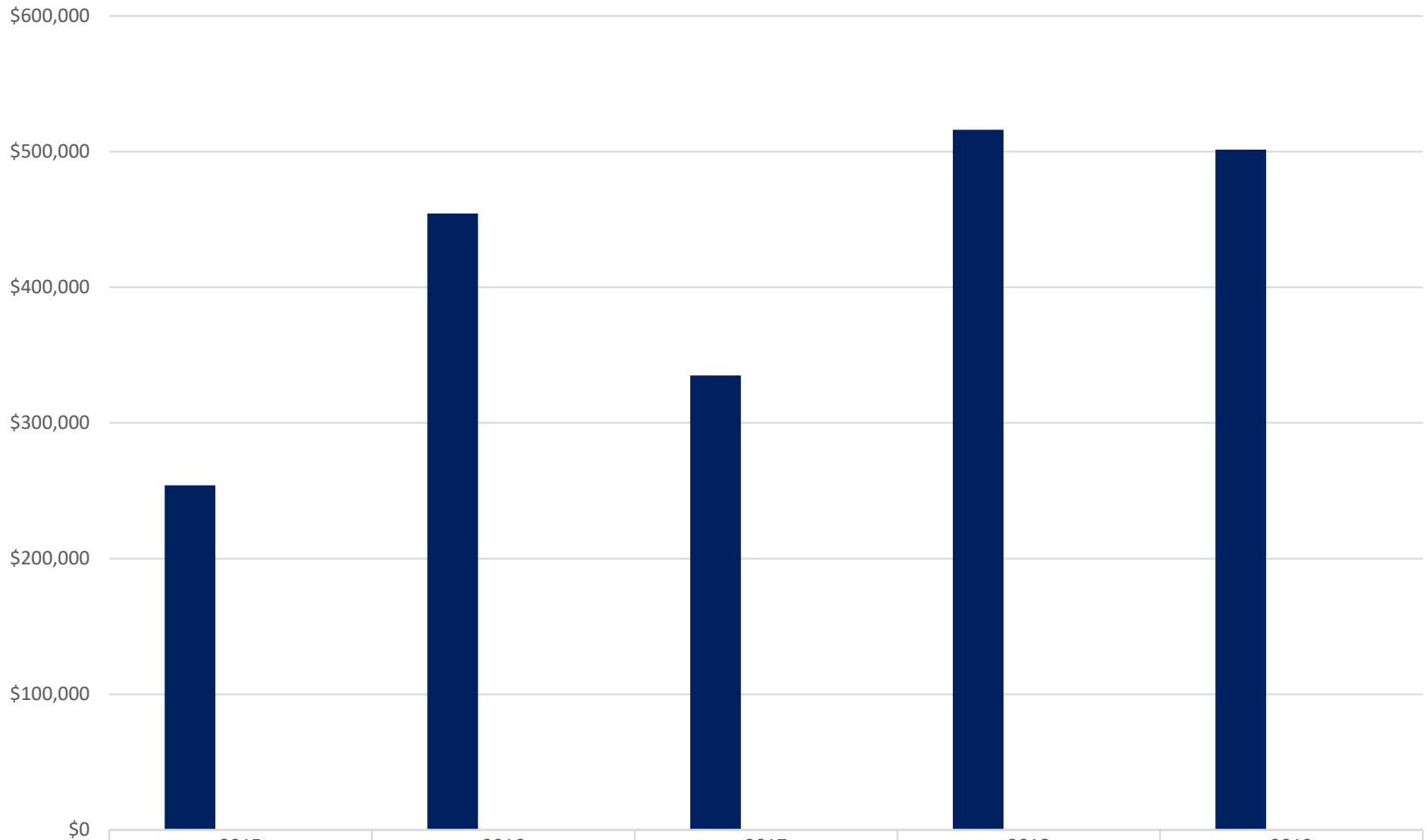
■ Proposals Processed Count	2015	2016	2017	2018	2019
	3	6	3	6	1
■ Awards Processed	3	6	1	2	4

Goizueta Business School - Sponsored Research Expenditures Direct, Indirect and Total August FY15-FY19



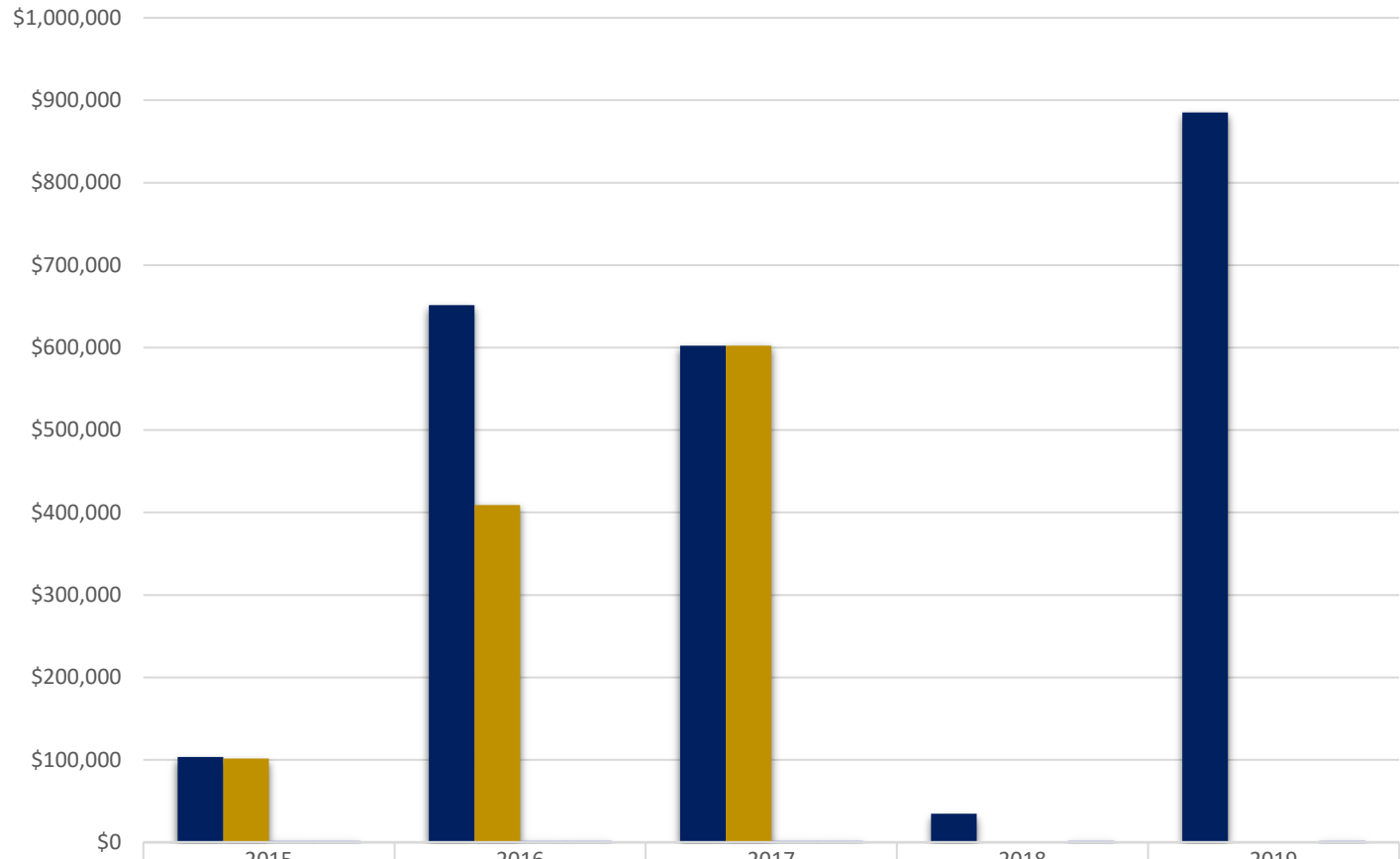
	2015	2016	2017	2018	2019
■ Direct (\$'s)	\$243,540	\$440,917	\$335,086	\$512,755	\$455,990
■ Indirect (\$'s)	\$10,598	\$13,370		\$3,406	\$45,438
■ Total Expenses	\$254,139	\$454,287	\$335,086	\$516,161	\$501,429

Goizueta Business School Sponsored Research Expenditures, Outgoing Sub-Awards August FY15-FY19



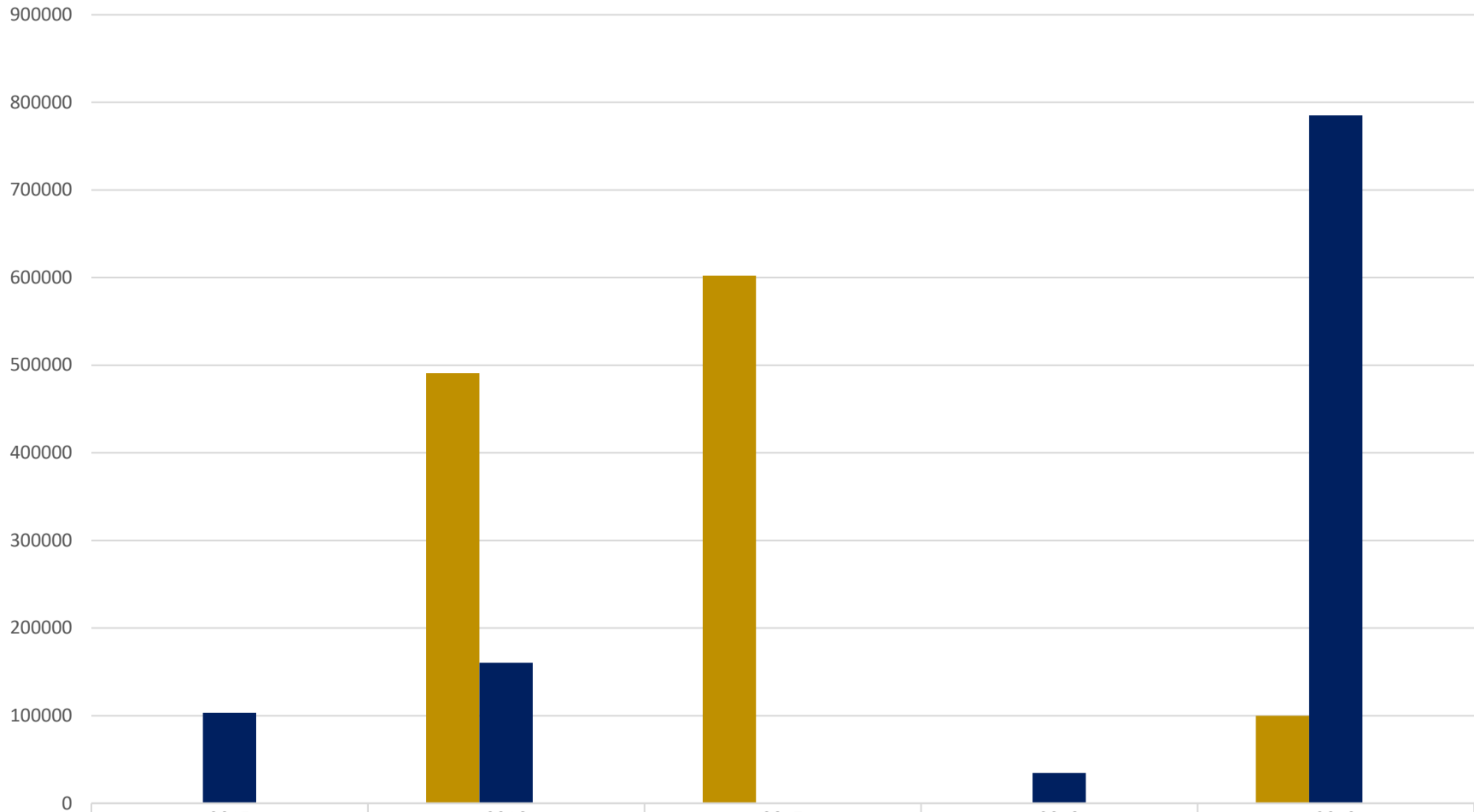
	2015	2016	2017	2018	2019
■ Total Expenses	\$254,139	\$454,287	\$335,086	\$516,161	\$501,429
■ Outgoing Sub-Awards					
■ % of Expense Total					

Goizueta Business School Awards Incoming Sub-Awards Total Award Funding and Processed August FY15-FY19



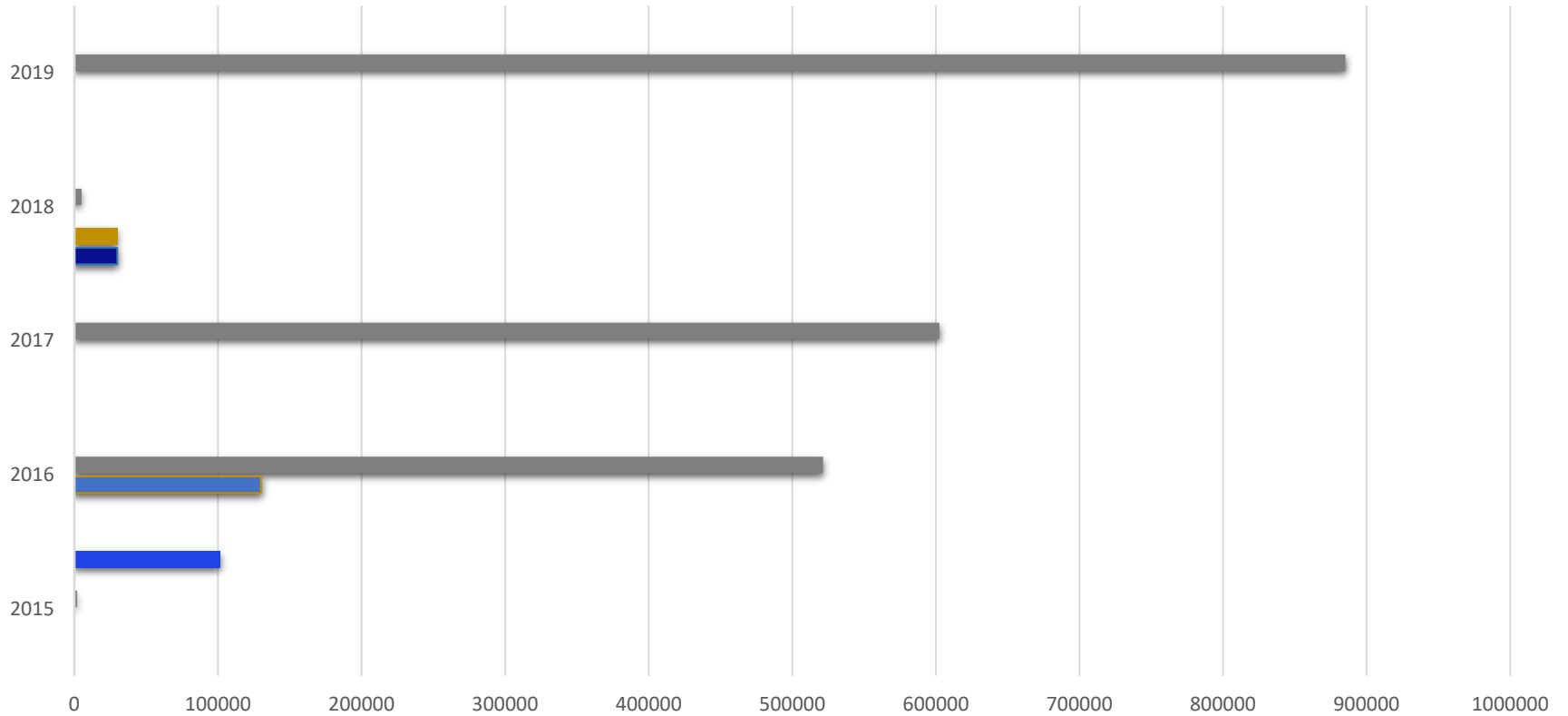
■ Total Award (Including Incoming Sub-Awards)	\$103,441	\$651,350	\$602,452	\$34,788	\$885,194
■ Total Incoming Sub-Awards	\$101,441	\$409,000	\$602,452		
■ (Incoming Sub-Awards % of Total Award)	98.07%	62.79%	100.00%		
■ Awards Processed	3	6	1	2	4

Goizueta Business School Award Results by Research Type August FY15-FY19



■ Other		\$491,000	\$602,452		\$100,000
■ Research	\$103,441	\$160,350		\$34,788	\$785,194
■ Training					

Goizueta Business School Award Results by Sponsored Type August FY15-FY19



	2015	2016	2017	2018	2019
■ University	\$101,441				
■ State					
■ Private	\$2,000	\$521,350	\$602,452	\$5,000	\$885,194
■ Foreign		\$130,000			
■ Federal				\$29,788	
■ Corporate				\$29,788	