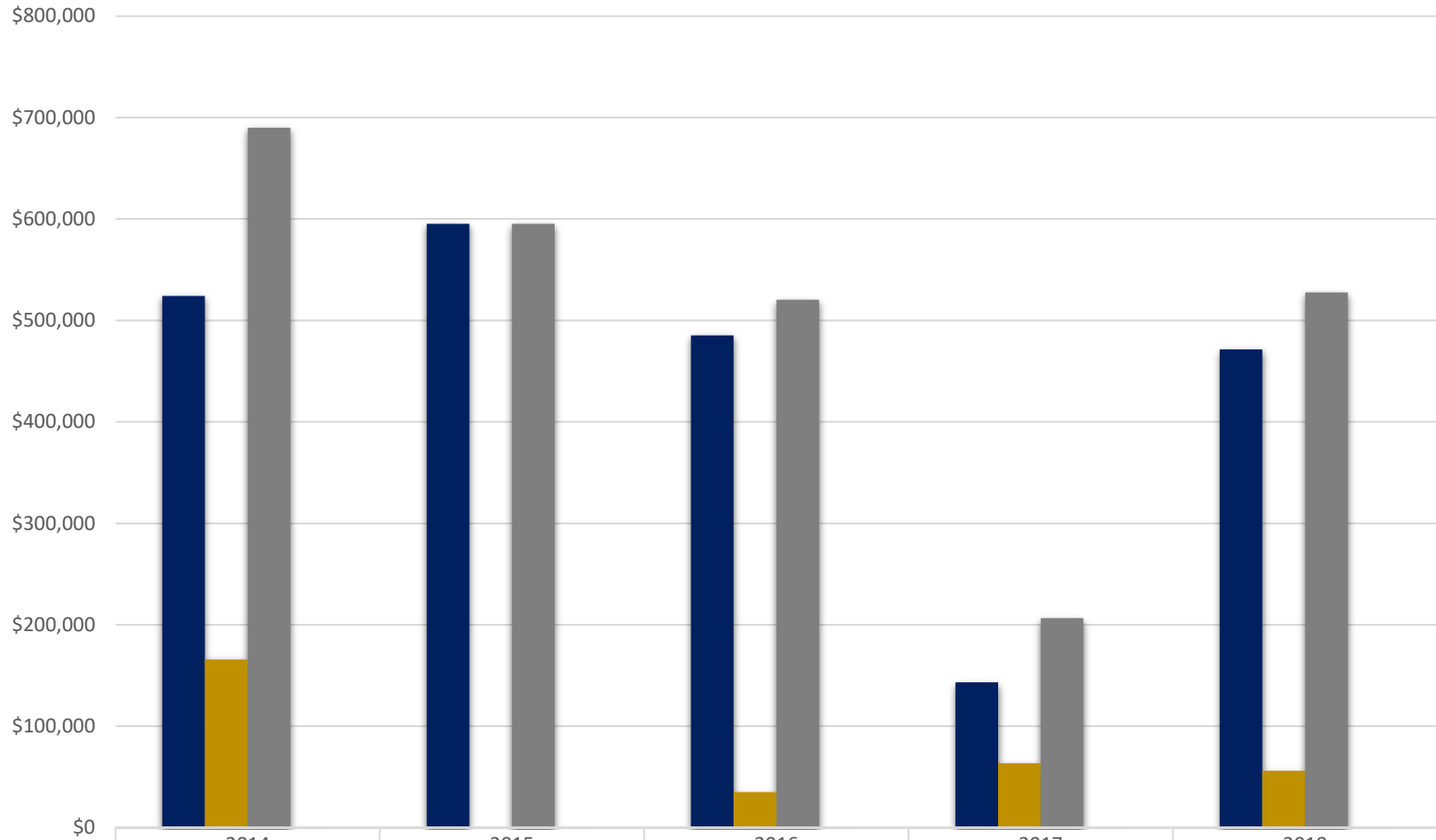
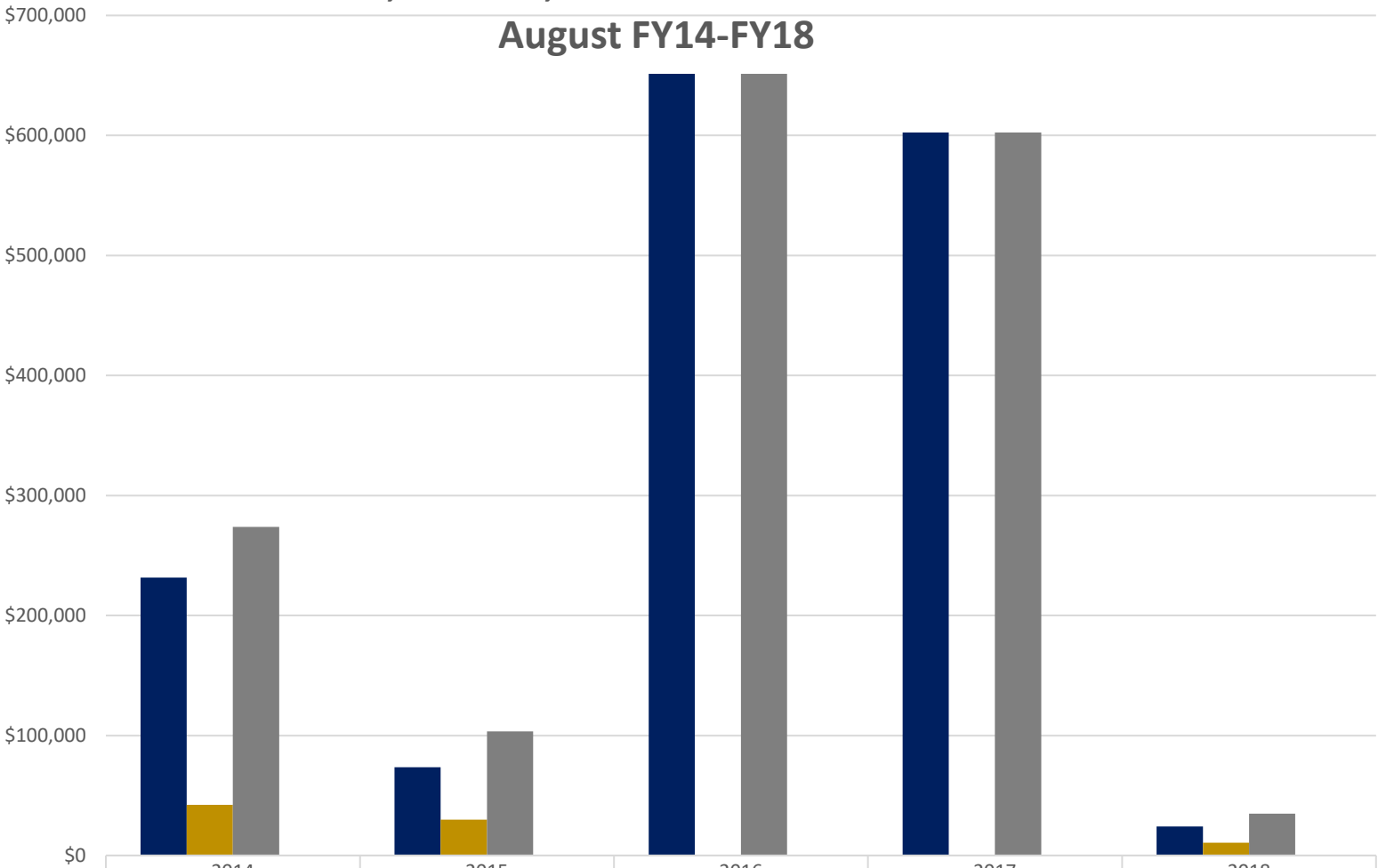


## Goizueta Business School Proposals Submitted -Direct, Indirect and Total (\$'s) Processed August FY14-FY18



	2014	2015	2016	2017	2018
■ Direct Budget Amount	\$524,145	\$595,322	\$485,201	\$143,246	\$471,511
■ Indirect Budget Amount	\$165,750	\$0	\$35,113	\$63,418	\$56,157
■ Total Proposal	\$689,895	\$595,322	\$520,314	\$206,664	\$527,668
■ Proposals Processed Count	5	3	6	3	6

## Goizueta Business School - Award Results Direct, Indirect, Total and Award Processed August FY14-FY18

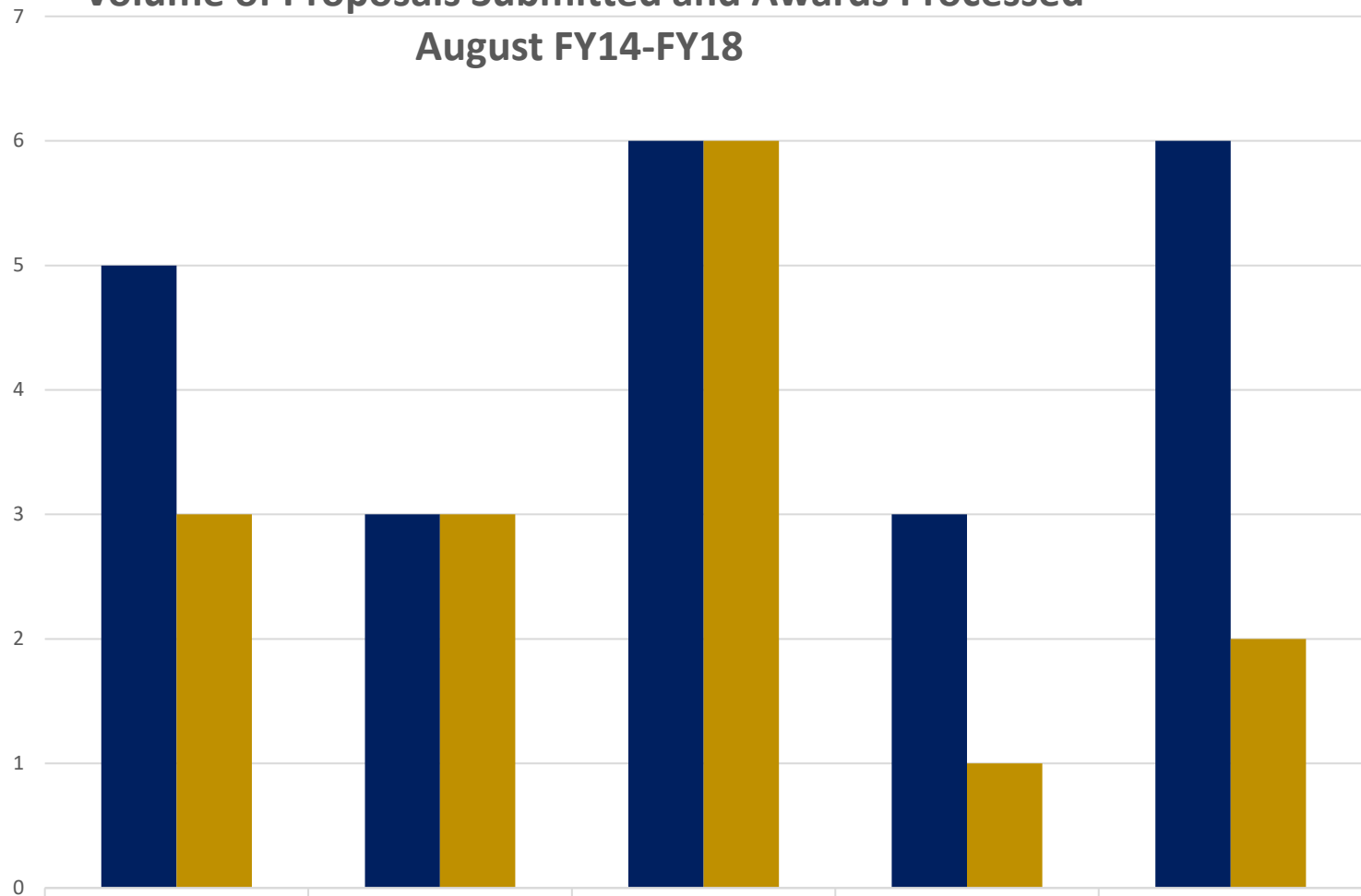


	2014	2015	2016	2017	2018
■ Direct (\$'s)	\$231,630	\$73,657	\$651,350	\$602,452	\$24,095
■ Indirect (\$'s)	\$42,270	\$29,784			\$10,693
■ Total Funding Total	\$273,900	\$103,441	\$651,350	\$602,452	\$34,788
■ Awards Processed	3	3	6	1	2

## Goizueta Business School - Award Results

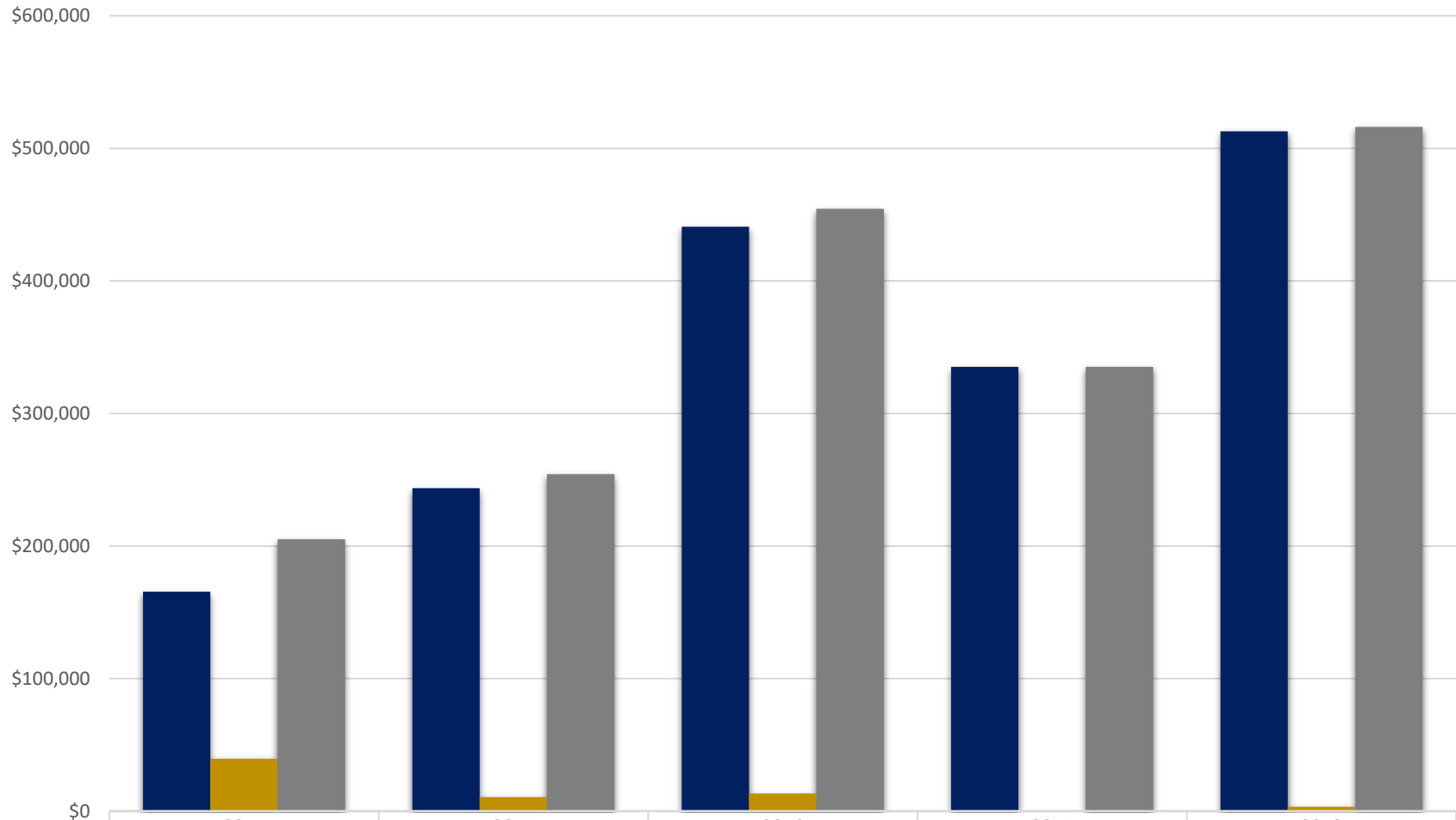
### Volume of Proposals Submitted and Awards Processed

#### August FY14-FY18



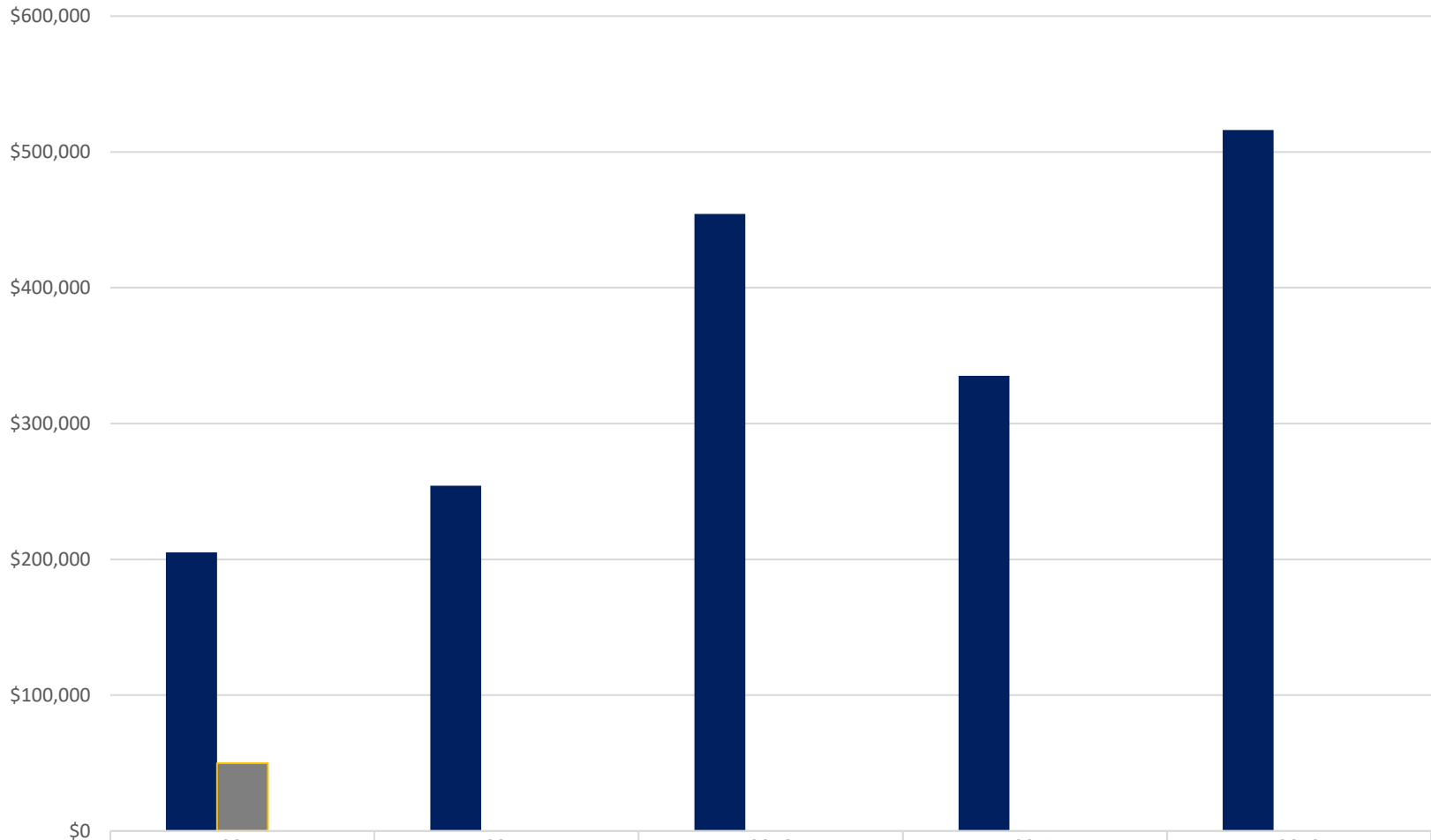
	2014	2015	2016	2017	2018
■ Proposals Processed Count	5	3	6	3	6
■ Awards Processed	3	3	6	1	2

## Goizueta Business School - Sponsored Research Expenditures Direct, Indirect and Total August FY14-FY18



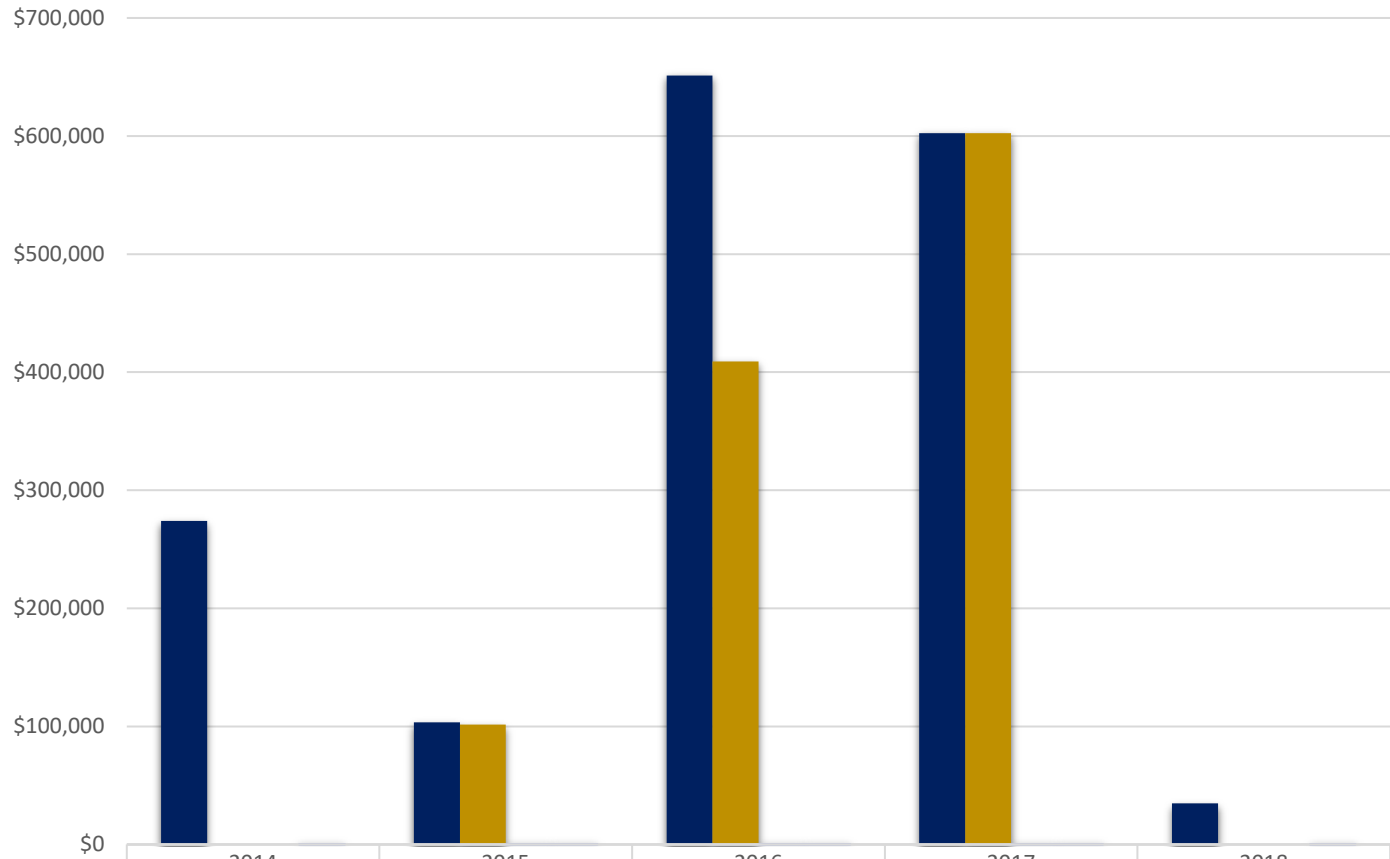
	2014	2015	2016	2017	2018
■ Direct (\$'s)	\$165,559	\$243,540	\$440,917	\$335,086	\$512,755
■ Indirect (\$'s)	\$39,597	\$10,598	\$13,370		\$3,406
■ Total Expenses	\$205,157	\$254,139	\$454,287	\$335,086	\$516,161

## Goizueta Business School Sponsored Research Expenditures, Outgoing Sub-Awards August FY14-FY18



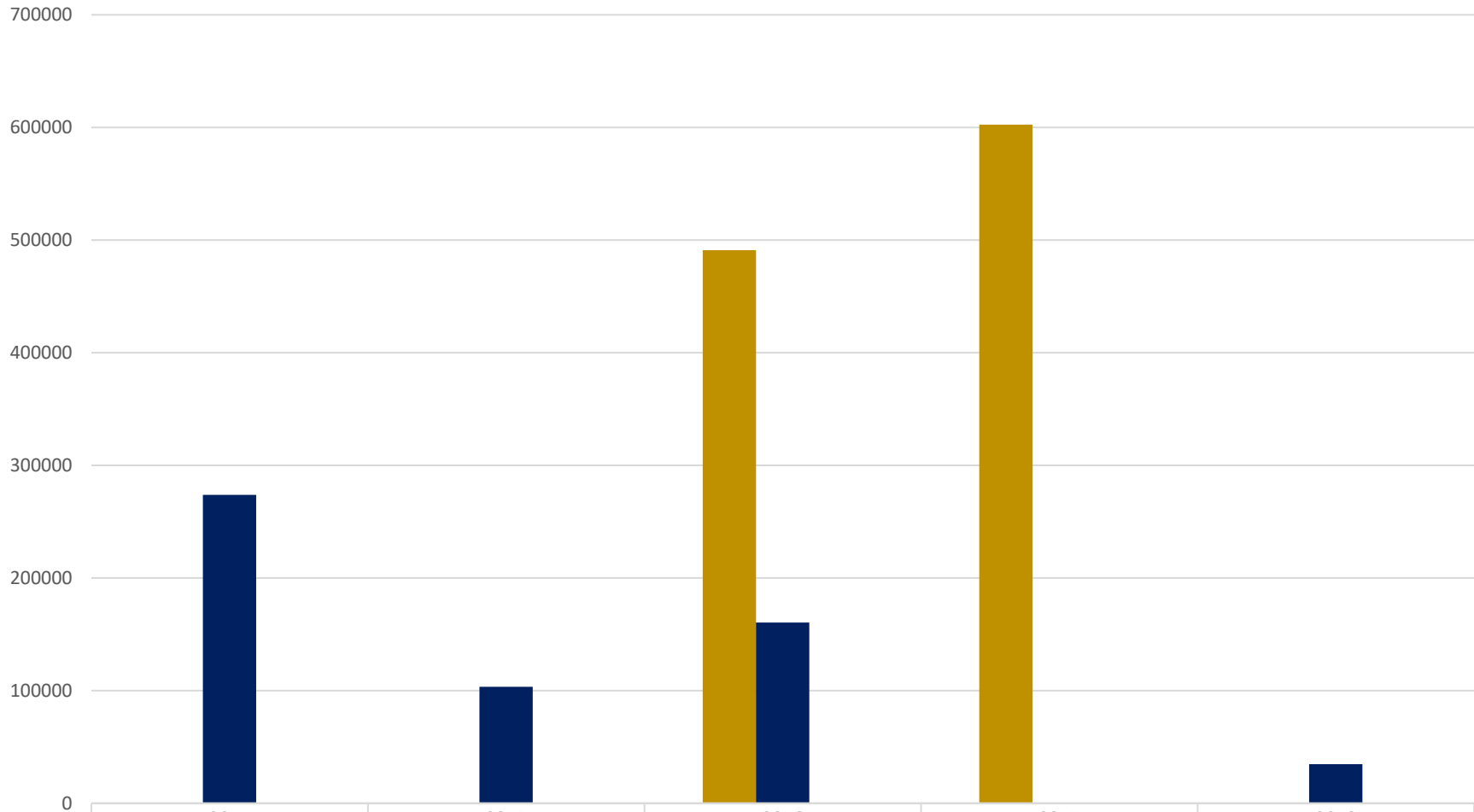
	2014	2015	2016	2017	2018
■ Total Expenses	\$205,157	\$254,139	\$454,287	\$335,086	\$516,161
■ Outgoing Sub-Awards	\$50,000				
■ % of Expense Total	24.37%				

## Goizueta Business School Awards Incoming Sub-Awards Total Award Funding and Processed August FY14-FY18



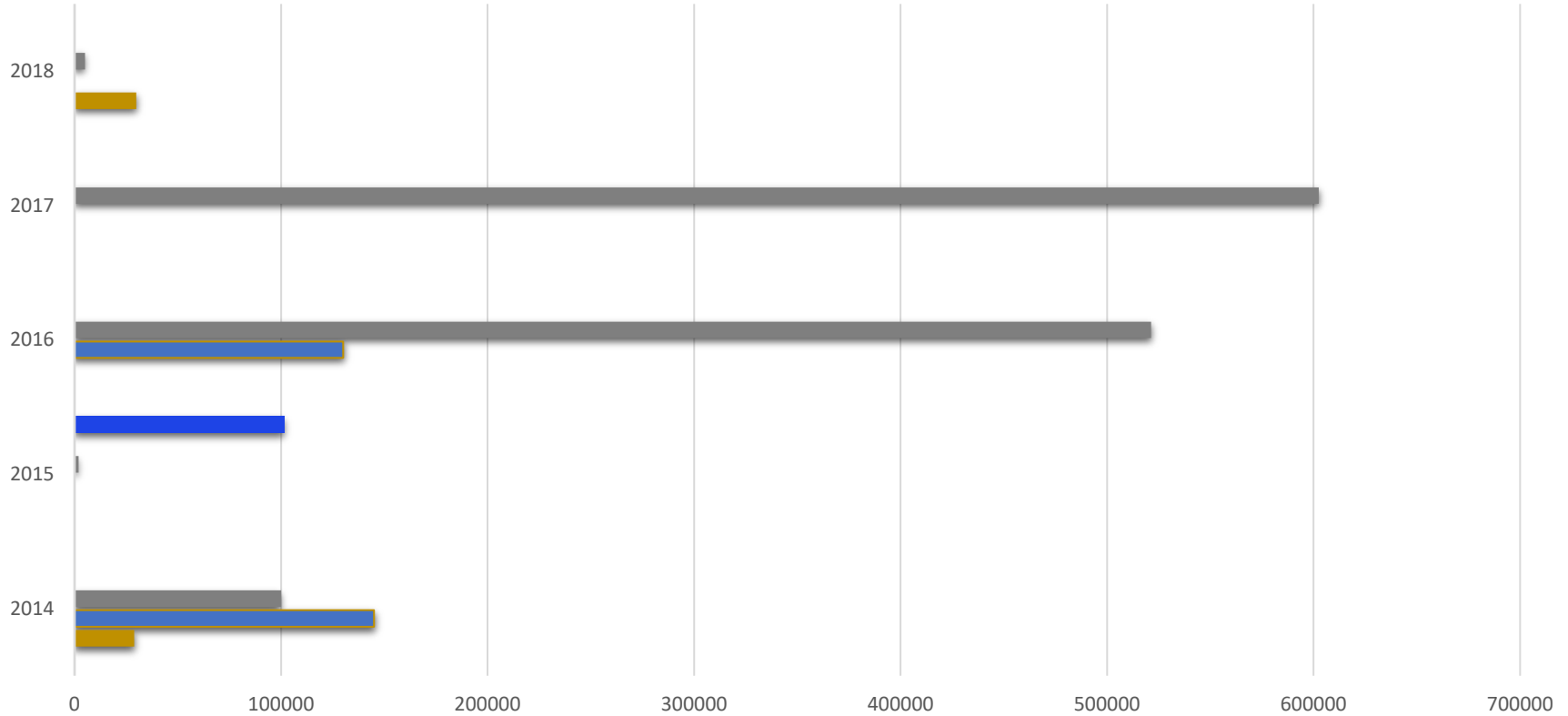
	2014	2015	2016	2017	2018
■ Total Award (Including Incoming Sub-Awards)	\$273,900	\$103,441	\$651,350	\$602,452	\$34,788
■ Total Incoming Sub-Awards		\$101,441	\$409,000	\$602,452	
■ (Incoming Sub-Awards % of Total Award)		98.07%	62.79%	100.00%	
■ Awards Processed	3	3	6	1	2

## Goizueta Business School Award Results by Research Type August FY14-FY18



■ Other			\$491,000	\$602,452	
■ Research	\$273,900	\$103,441	\$160,350		\$34,788
■ Training					

## Goizueta Business School Award Results by Sponsored Type August FY14-FY18



	2014	2015	2016	2017	2018
■ University		\$101,441			
■ State					
■ Private	\$100,000	\$2,000	\$521,350	\$602,452	\$5,000
■ Foreign	\$145,001		\$130,000		
■ Federal	\$28,899				\$29,788
■ Corporate					