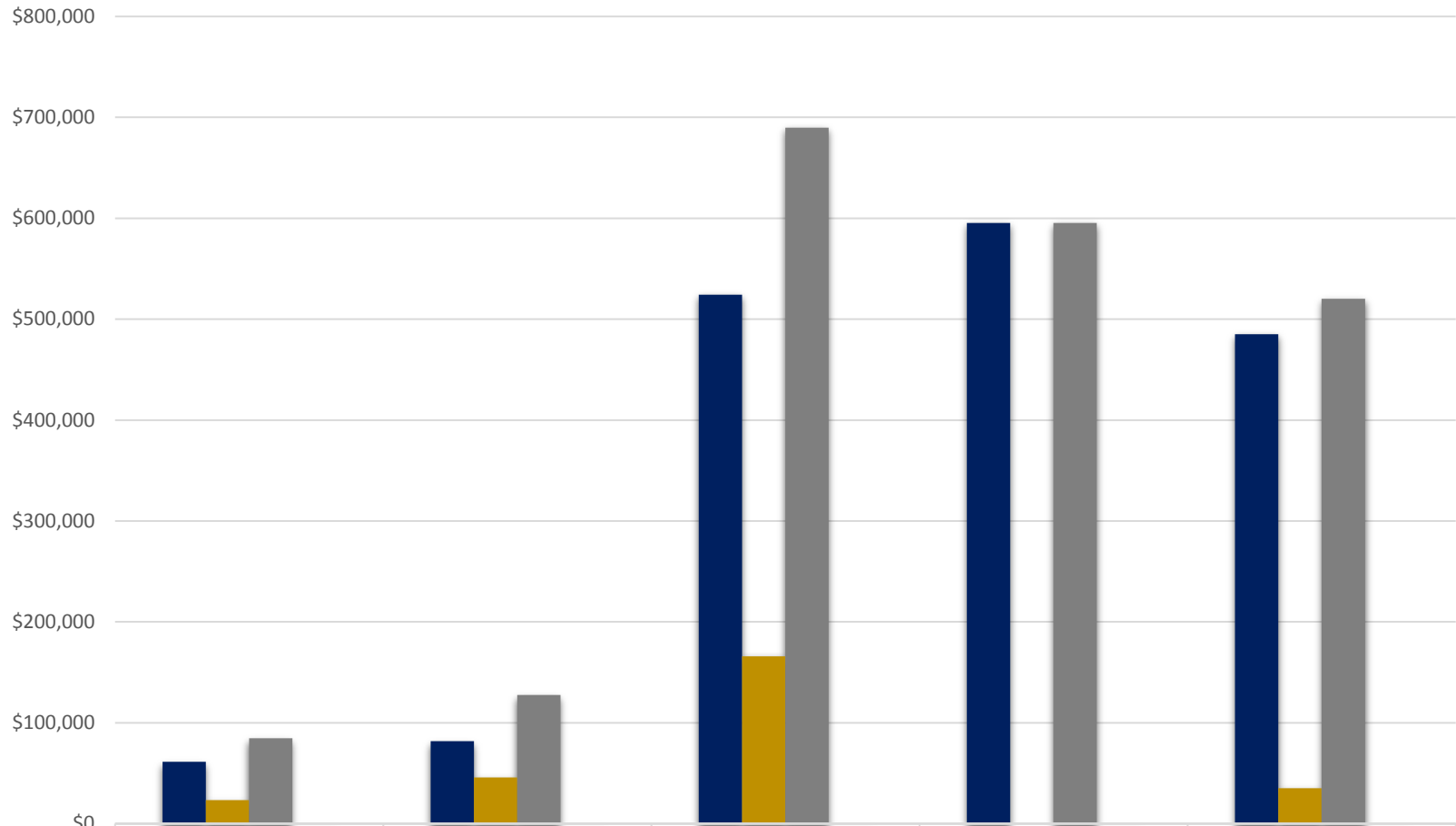


GOIZUETA Business School Proposals Submitted -Direct, Indirect and Total (\$'s) Processed FY12-FY16

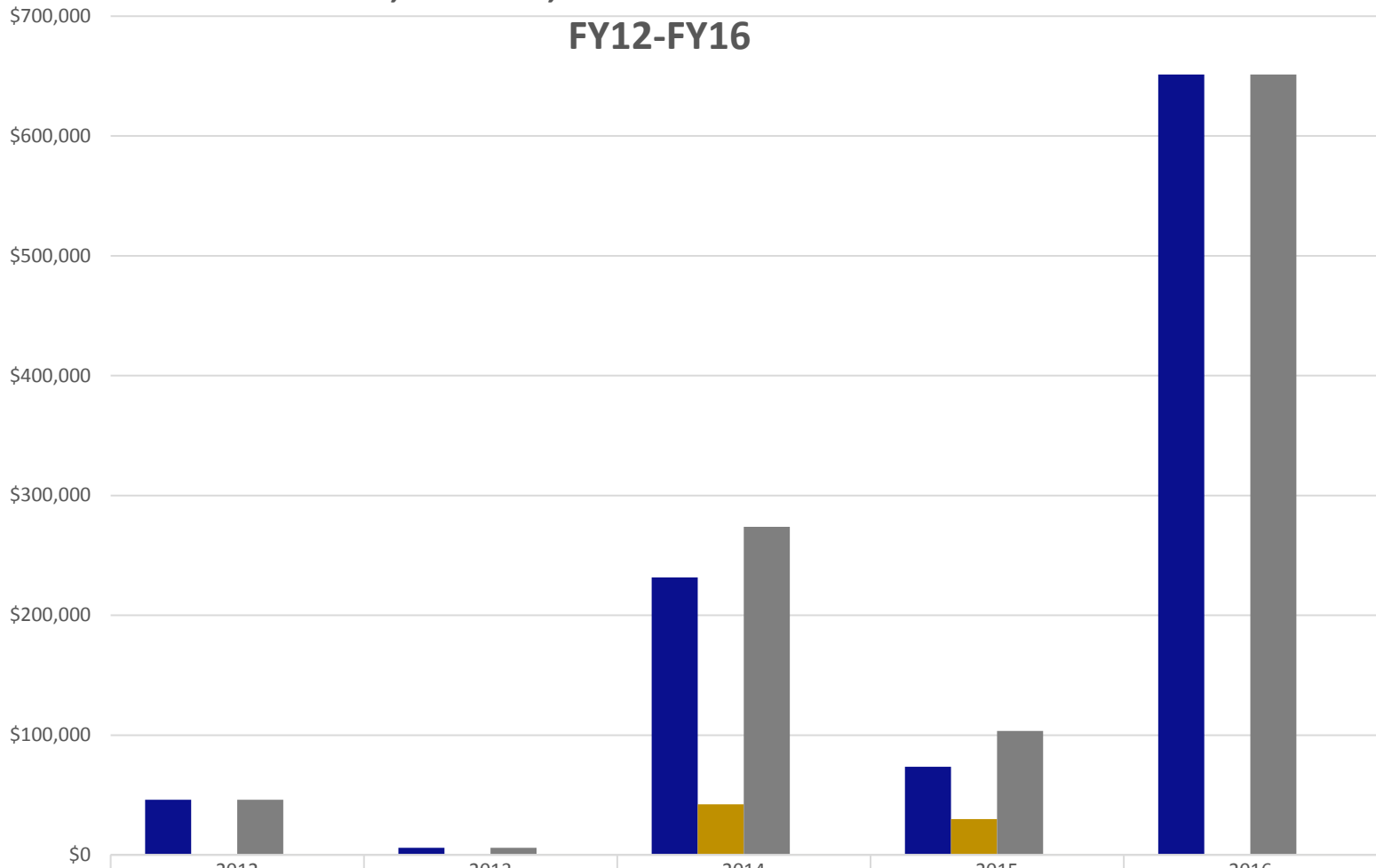


	2012	2013	2014	2015	2016
■ Direct Budget Amount	\$61,444	\$81,826	\$524,145	\$595,322	\$485,201
■ Indirect Budget Amount	\$23,209	\$45,823	\$165,750	\$0	\$35,113
■ Total Proposal	\$84,653	\$127,649	\$689,895	\$595,322	\$520,314
■ Proposed (#)	2	2	5	3	6

GOIZUETA BUSINESS SCHOOL - Award Results

Direct, Indirect, Total and Award Processed

FY12-FY16

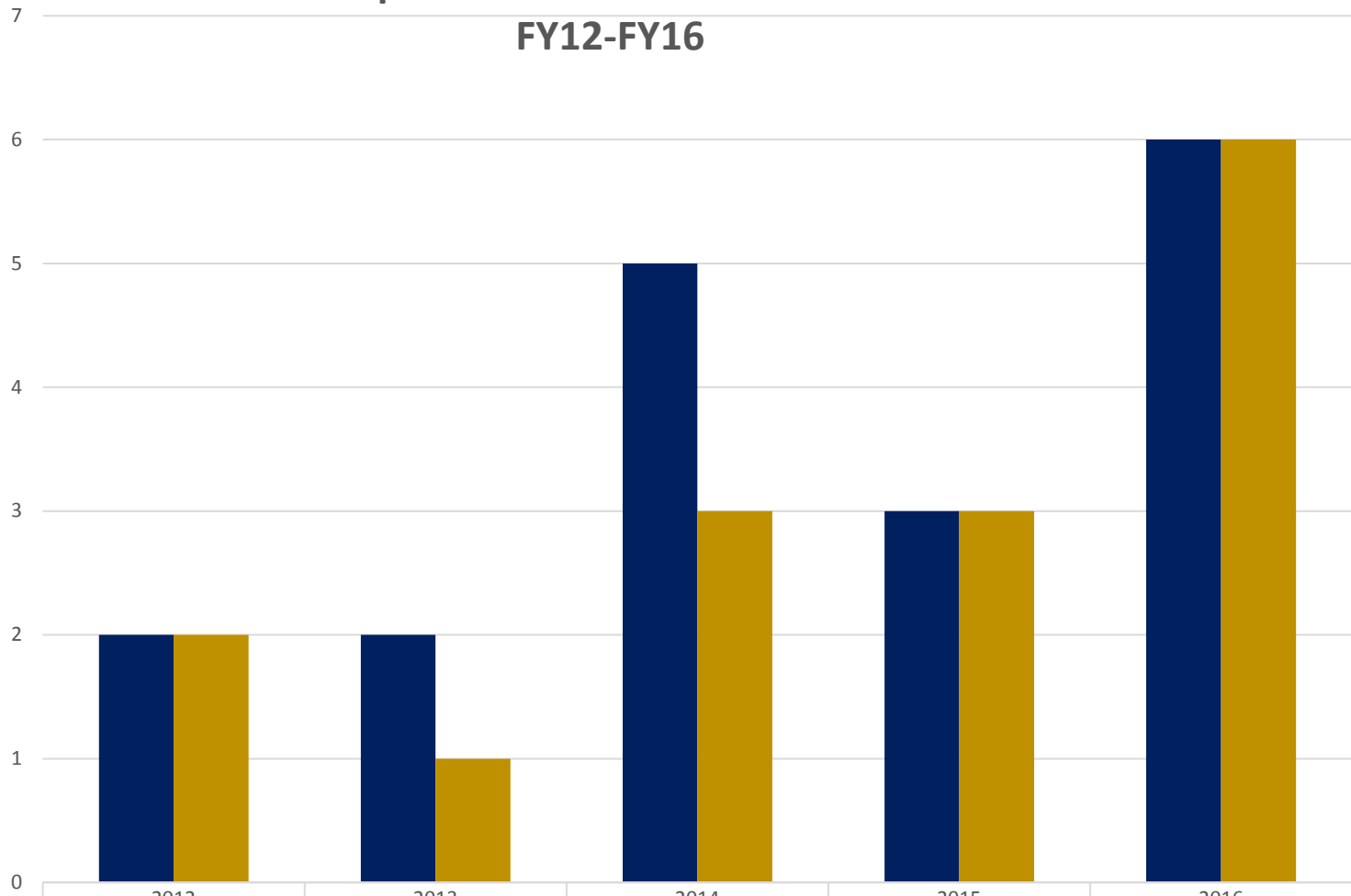


	2012	2013	2014	2015	2016
■ Direct (\$'s)	\$46,000	\$6,000	\$231,630	\$73,657	\$651,350
■ Indirect (\$'s)			\$42,270	\$29,784	
■ Total Funding	46,000	6,000	273,900	103,441	651,350
■ Awards Processed	2	1	3	3	6

GOIZUETA Business School - Award Results

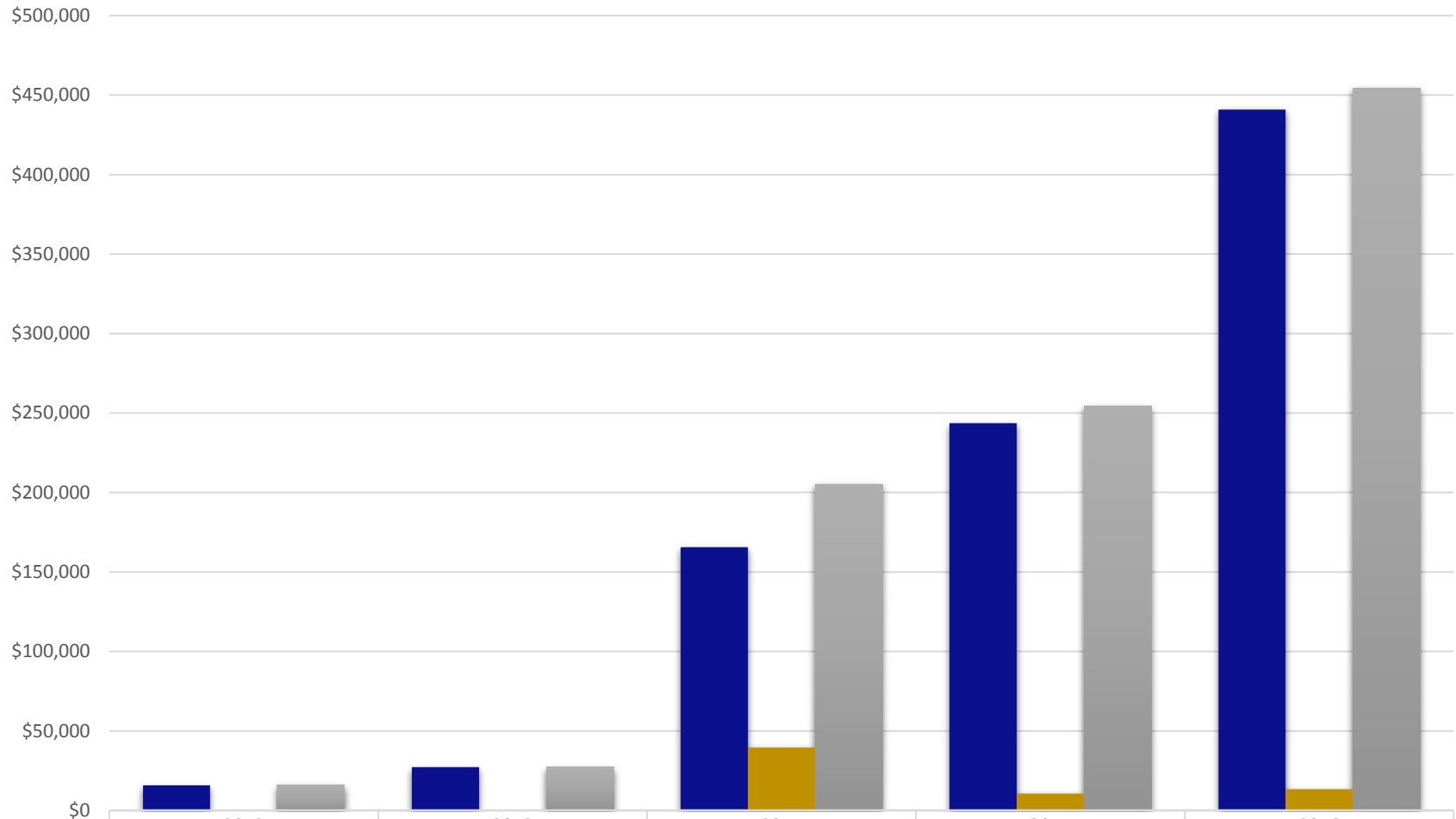
Volume of Proposals Submitted and Awards Processed

FY12-FY16



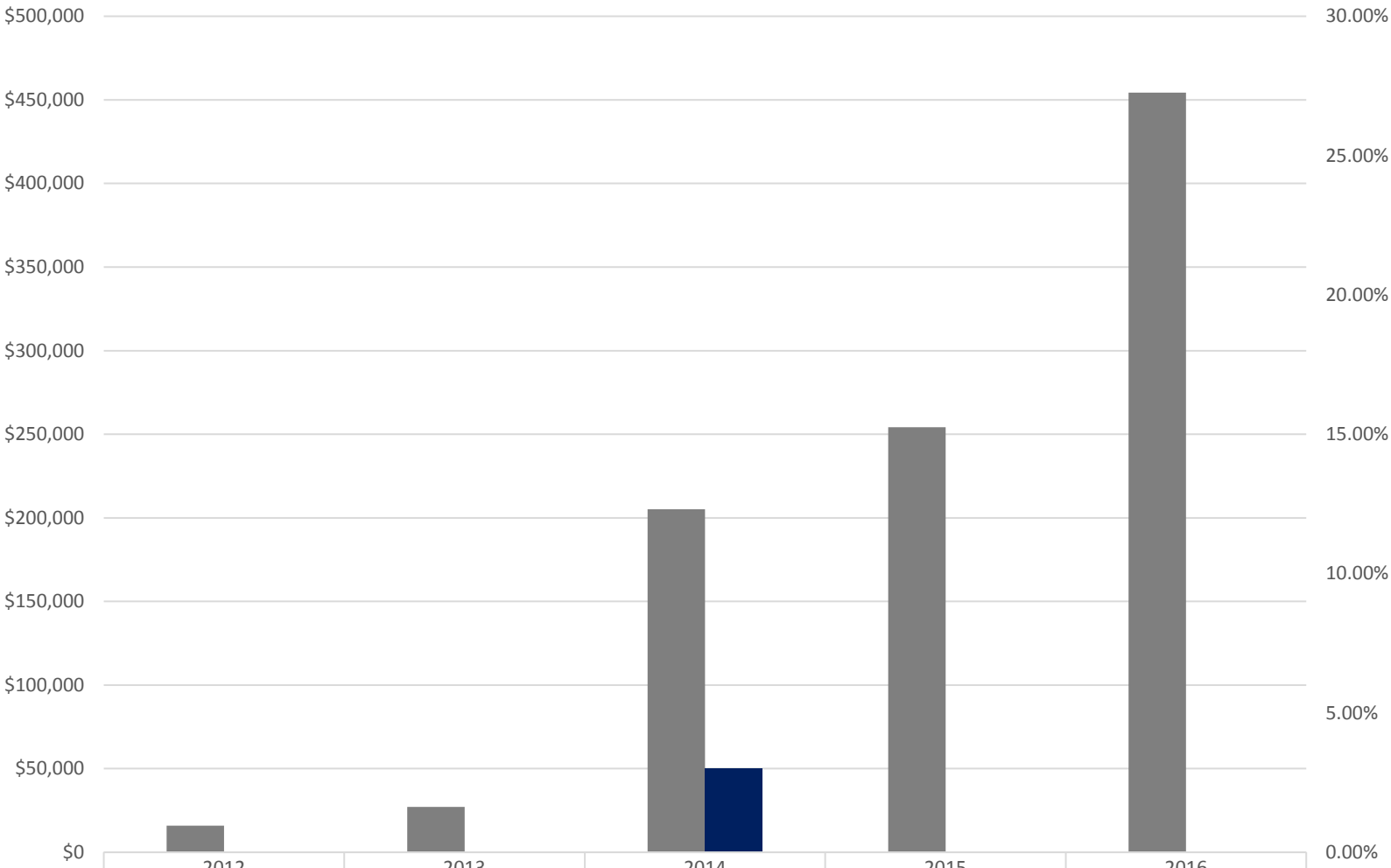
	2012	2013	2014	2015	2016
■ Proposed (#)	2	2	5	3	6
■ Awards Processed	2	1	3	3	6

GOIZUETA Business School - Sponsored Research Expenditures Direct, Indirect and Total FY12-FY16



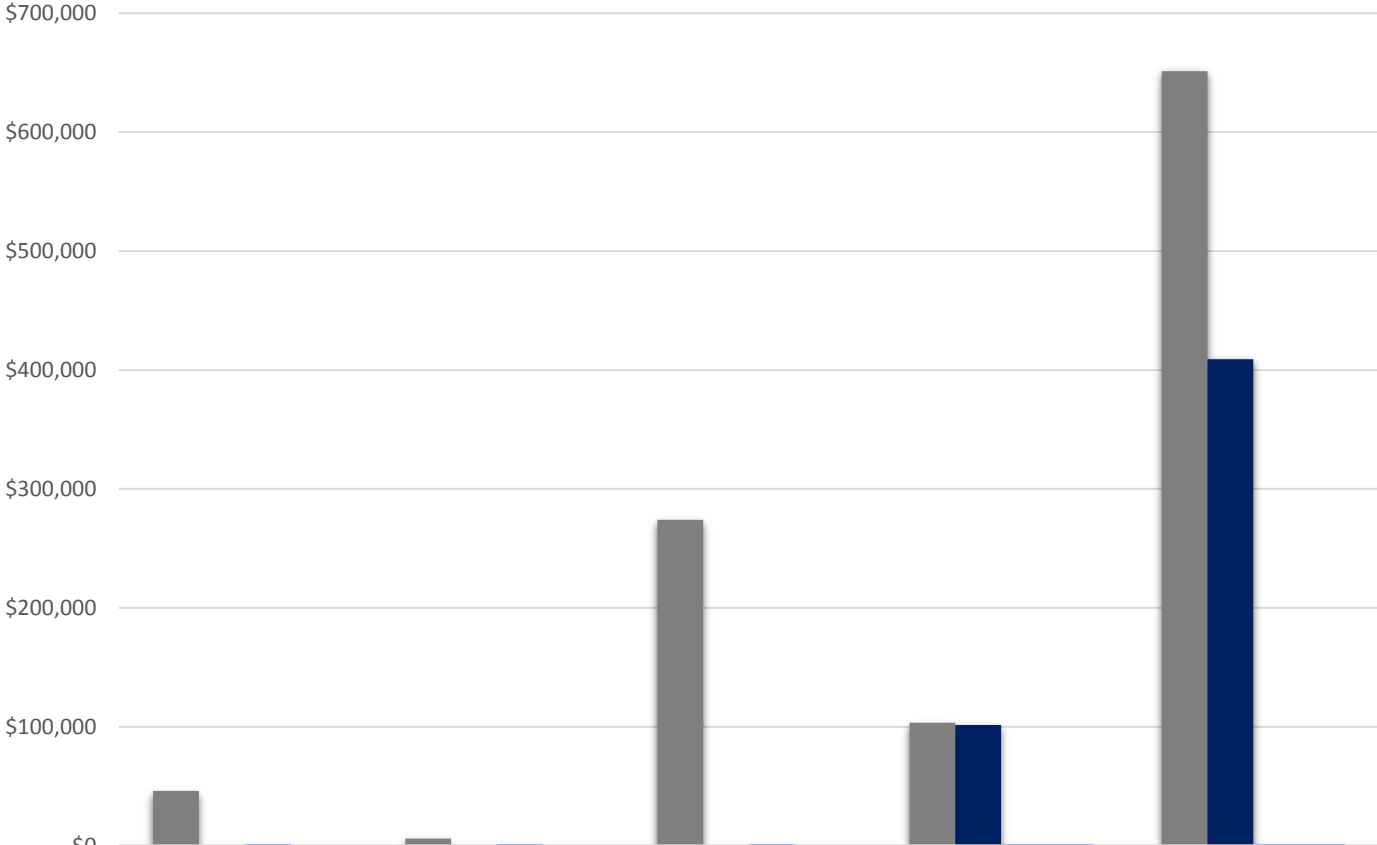
	2012	2013	2014	2015	2016
■ Direct (\$'s)	\$15,851	\$27,144	\$165,559	\$243,540	\$440,917
■ Indirect (\$'s)			\$39,597	\$10,598	\$13,370
■ Total Expenses	\$15,851	\$27,144	\$205,157	\$254,139	\$454,287

GOIZUETA Business School
Sponsored Research Expenditures, Outgoing Sub-Awards
FY12-FY16



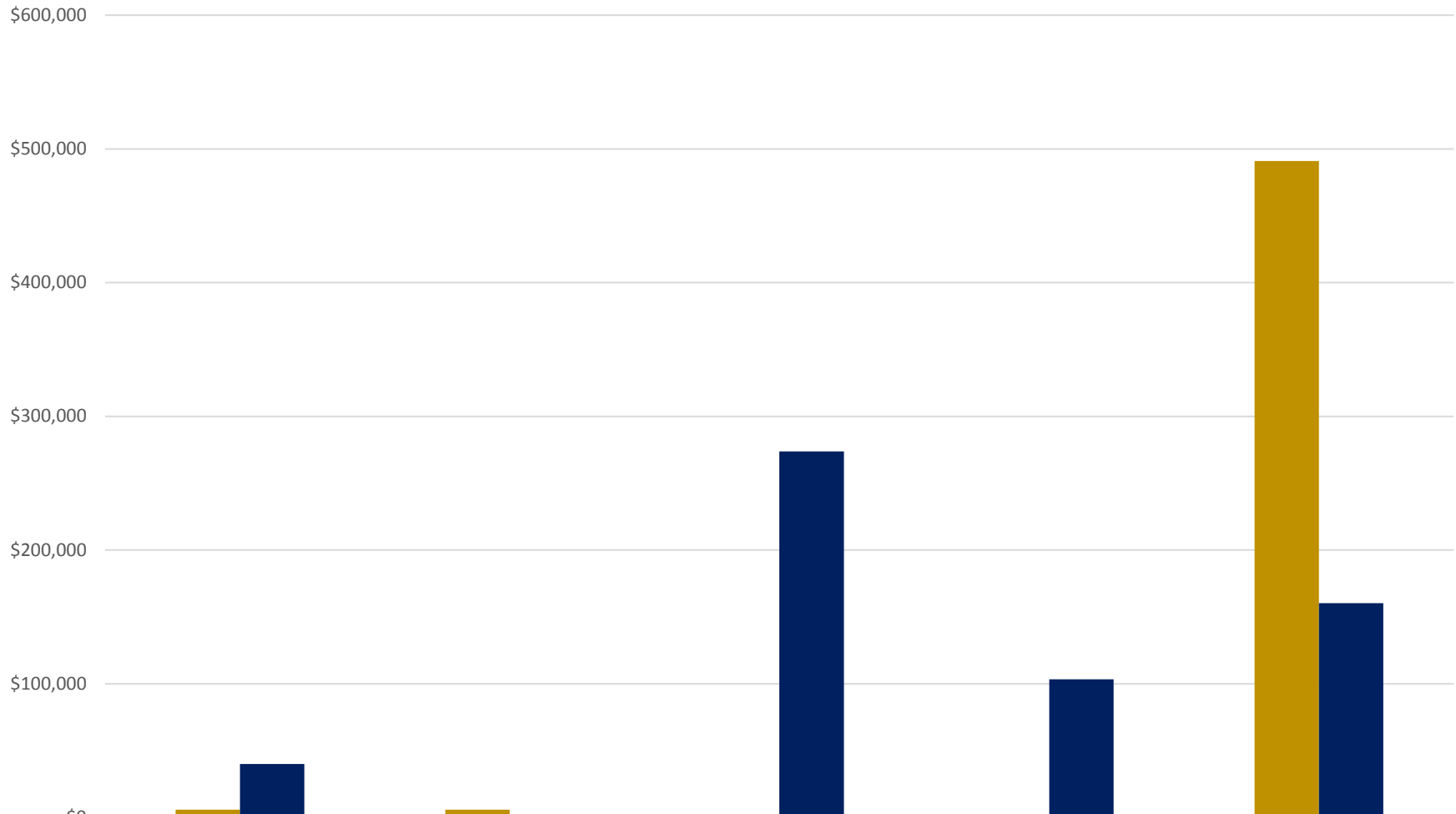
■ Total Expenses	2012	2013	2014	2015	2016
■ Outgoing Sub-Awards	\$15,851	\$27,144	\$205,157	\$254,139	\$454,287
■ % of Expense Total			\$50,000		
			24.37%		

GOIZUETA Business School Award Results - Incoming Sub-Awards Total Award Funding and Processed FY12-FY16



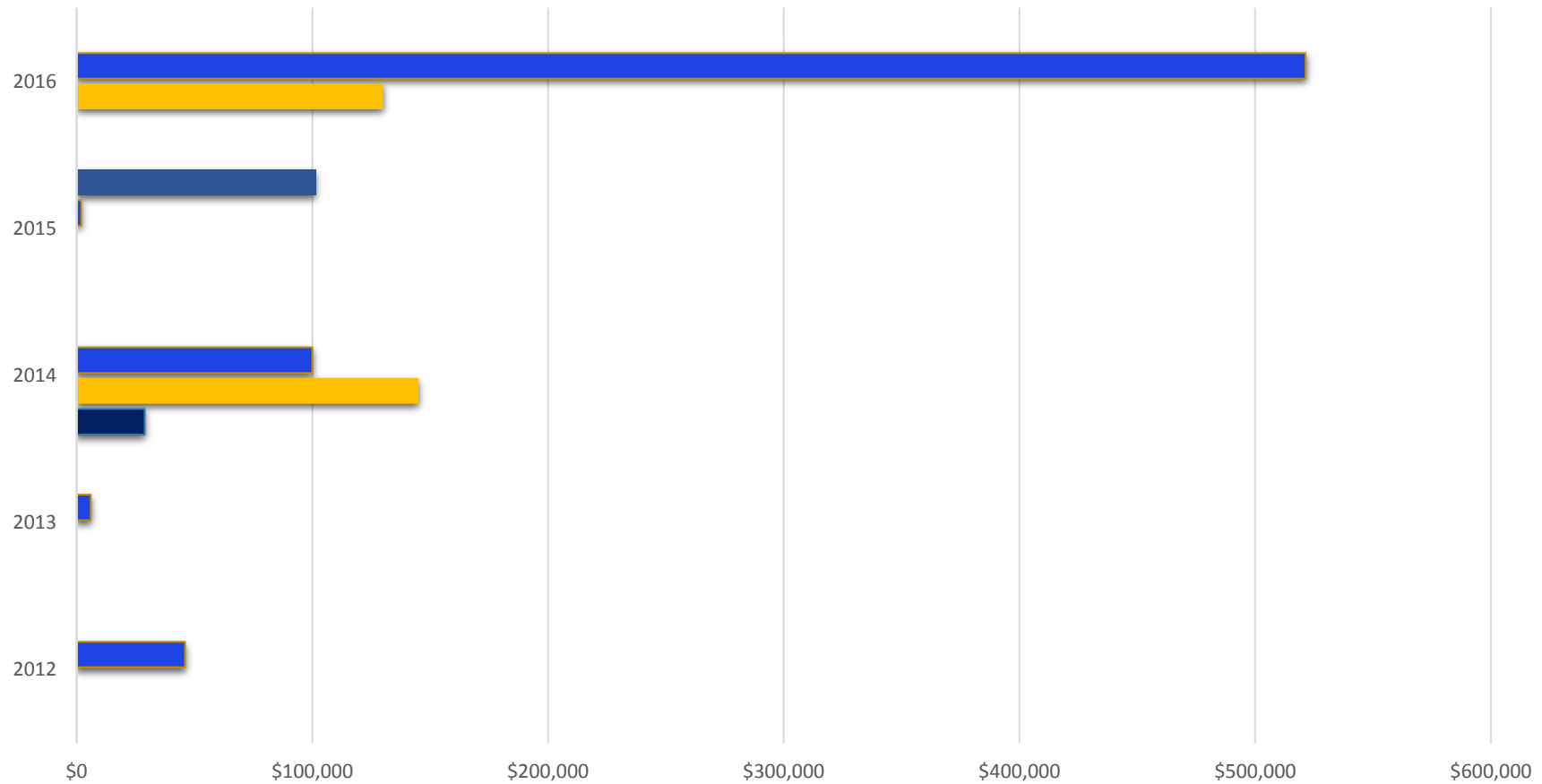
	2012	2013	2014	2015	2016
■ Total Award (Including Incoming Sub-Awards)	\$46,000	\$6,000	\$273,900	\$103,441	\$651,350
■ Total Incoming Sub-Awards				\$101,441	\$409,000
■ Awards Processed	2	1	3	3	6
■ Incoming Sub-Awards % of Total Award				98%	63%

GOIZUETA Business School Award Results by Research Type FY12-FY16



	2012	2013	2014	2015	2016
■ Other	\$6,000	\$6,000			\$491,000
■ Research	\$40,000		\$273,900	\$103,441	\$160,350

GOIZUETA Business School Award Results by Sponsored Type FY12-FY16



	2012	2013	2014	2015	2016
■ University				\$101,441	
■ Private	\$46,000	\$6,000	\$100,000	\$2,000	\$521,350
■ Foreign			\$145,001		\$130,000
■ Federal			\$28,899		